

CURRICULUM VITAE

Robert W. Staiger

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Prior Education: B.A. Williams College, 1980.
Ph.D., Economics, The University of Michigan, 1985.

Research Interests: International trade; theoretical and empirical analysis of international trade policy rules and institutions; GATT/WTO; cartel behavior among firms.

Employment:

Stanford University

- Professor of Economics (2006-); and affiliated faculty member of the Stanford Law School (2007-).

University of Wisconsin

- Professor of Economics (1996-2006)
- Associate Professor of Economics (1993-96)

Stanford University

- Associate Professor of Economics (with tenure) (1991-93)
- Assistant Professor of Economics (1985-91)

Other Professional Appointments:

- Reporter, American Law Institute, Principles of Trade Law: The World Trade Organization (2002-).
- Senior Staff Economist, Council of Economic Advisers (1991-92).
- Research Associate, National Bureau of Economic Research (1989-).
- Faculty Research Fellow, National Bureau of Economic Research (1987-89).

Honors:

- National Fellow, The Hoover Institution (1988-89).
- Stanford University Dean's Award for Distinguished Teaching (1988).
- Alfred P. Sloan Research Fellow (1990-92).
- Stanford University's Bing Award for Excellence in Teaching (1992).
- H.I. Romnes Fellow, The University of Wisconsin (1994).
- Fellow, Center for Advanced Study in the Behavioral Sciences, (1996-97).
- Vilas Associate, The University of Wisconsin (2000).
- Fellow, Econometric Society (elected 2008).

- Grants:**
- NSF (Co-PI: Guido Tabellini), Rules versus Discretion in Trade Policy (1989-90).
 - NSF (Co-PI: Frank Wolak), The Trade Effects of Antidumping Investigations (1993-94).
 - NSF (Co-PI: Kyle Bagwell), The Theory of International Economic Institutions (1999-01).
 - NSF (Co-PI: Kyle Bagwell), Trade Bargaining with Externalities, Imperfect Competition and Rules versus Power: Interpreting and Evaluating the Rules of the GATT/WTO (2002-05).
 - NSF (Co-PI: Kyle Bagwell), The Economics of the WTO: Empirical Assessment, Enforcement with Private Information, and Dispute Settlement Procedures (2005-2008).

Editorial Services:

- Editor, *The Journal of International Economics* (beginning January 2010).
- Selection Panel, *WTO Essay Award for Young Economists* (2009-2011).
- Co-Editor, *The Journal of International Economics* (1995-2009).
- Editorial Board, *The B.E. Journal in Economic Analysis and Policy* (2001-).
- Associate Editor, *The American Economic Review* (1998-2004).
- Editorial Board, **Studies in International Economics Series**, The University of Michigan Press (1998-2003).

Conferences Organized:

- Organizer, NBER Universities Research Conference on International Trade Rules and Institutions, Dec. 3-4, 1993.
- Co-organizer, NBER Summer Institute on Trade Theory and Policy, 1989, 1990, 1995, 1996, 1997.
- Organizer, Summer Econometric Society Meetings, Trade Sessions, 1996.
- Organizer, Winter Econometric Society Meetings, Trade Sessions, 1997.
- Co-Organizer (with Jee-Hyeong Park), International Economic Institutions Workshop, Seoul South Korea, October 2008.

Former Students:

Thomas Prusa (First placement: SUNY Albany); **Michael Knetter** (First placement: Dartmouth College); **Edwin Lai** (First placement: Vanderbilt University); **Andres Rodriguez-Clare** (First placement: Chicago GSB); **Penny Goldberg** (First placement: Princeton University); **Phil Levy** (Chair; First placement: Yale University); **Giovanni Maggi** (Chair; First placement: Princeton University); **Taiji Furusawa** (First placement: Hitotsubashi University); **Jee-Hyeong Park** (Chair; First placement: Wayne State University); **Chris Magee** (Chair; First Placement: Bard College); **Josh Ederington** (Chair; First placement: University of Miami); **Phil McCalman** (Chair; First placement: UC Santa Cruz); **Chad Bown** (Chair; First placement: Brandeis University); **Costas Hadjiyiannis** (Chair; First placement: University of Cyprus); **Stephen Yeaple** (Chair; First placement:

University of Pennsylvania); **Meredith Crowley** (Chair; First placement: Chicago Fed.); **Jung Hur** (Chair; First placement: National University of Singapore); **Emanuel Ornelas** (Chair; First placement: University of Georgia); **Xenia Matschke** (First placement: UC Santa Cruz); **Emily Blanchard** (Chair; First placement: University of Virginia); **Chia-Hui Lu** (First placement: Academia Sinica Taiwan); **Hitoshi Sato** (Chair; First placement: IDE-JETRO); **Tanapong Potipiti** (Chair; First placement: Chulalongkorn University); **Mina Kim** (Chair; First placement: BLS); **Alan Spearot** (Chair; First placement: UC Santa Cruz); **Kornkarun Kungpanidchakul** (Chair; First placement: Chulalongkorn University); **Federico Diez** (Chair; First Placement: Boston Fed).

PUBLICATIONS

A. Journal Articles

"Economic Issues and Methodology in Arms-Race Analysis" (with Michael Leidy), *Journal of Conflict Resolution*, September 1985.

"Measurement of the Factor Content of Foreign Trade with Traded Intermediate Goods," *Journal of International Economics*, November 1986.

"Heckscher-Ohlin Theory in the Presence of Market Power," *European Economic Review*, February/March 1987.

"An Evaluation of Factor Endowments and Protection as Determinants of Japanese and American Foreign Trade" (with Alan V. Deardorff and Robert M. Stern), *Canadian Journal of Economics*, August 1987.

"Discretionary Trade Policy and Excessive Protection" (with Guido Tabellini), *American Economic Review*, December 1987.

- Reprinted in Chad Bown (ed.) **The WTO, Safeguards, and Temporary Protection from Imports**, Edward Elgar 2006.
- Reprinted in Wilfred J. Ethier and Arye L. Hillman (eds.) **The WTO and the Political Economy of Trade Policy**, Edward Elgar 2007.

"An Interpretation of the Factor Content of Trade" (with Alan V. Deardorff), *Journal of International Economics*, February 1988.

"The Effects of Protection on the Factor Content of Japanese and American Foreign Trade" (with Alan V. Deardorff and Robert M. Stern), *The Review of Economics and Statistics*, August 1988.

- "A Specification Test of the Heckscher-Ohlin Theory," *Journal of International Economics*, August 1988.
- "Organized Labor and the Scope of International Specialization," *Journal of Political Economy*, October 1988.
- "The Role of Export Subsidies when Product Quality is Unknown" (with Kyle Bagwell), *Journal of International Economics*, August 1989.
- "Rules and Discretion in Trade Policy" (with Guido Tabellini), *European Economic Review*, December 1989.
- "Compositional Effects of Government Spending in a Two-Country, Two-Sector Production Model" (with Steven N. Durlauf), *Journal of International Economics*, May 1990.
- "A Theory of Managed Trade" (with Kyle Bagwell), *American Economic Review*, September 1990.
- Reprinted in Thomas L. Brewer (ed.) **The Globalization of the World Economy: Trade and Investment Policy**, Edward Elgar 1999.
 - Reprinted in Chad Bown (ed.) **The WTO, Safeguards, and Temporary Protection from Imports**, Edward Elgar 2006.
 - Reprinted in Wilfred J. Ethier and Arye L. Hillman (eds.) **The WTO and the Political Economy of Trade Policy**, Edward Elgar 2007.
- "The Effects of Domestic Antidumping Law in the Presence of Foreign Monopoly" (with Frank A. Wolak), *Journal of International Economics*, May 1992.
- Reprinted in Douglas R. Nelson and Hylke Vandenbussche (eds.) **The WTO and Anti-Dumping**, Edward Elgar 2005.
- "Collusive Pricing with Capacity Constraints in the Presence of Demand Uncertainty" (with Frank A. Wolak), *Rand Journal of Economics*, Summer 1992.
- "The Sensitivity of Strategic and Corrective R&D Policy in Battles for Monopoly" (with Kyle Bagwell), *International Economic Review*, November 1992.
- "Sectoral Shocks and Structural Unemployment" (with Michael Riordan), *International Economic Review*, August 1993.
- "The Sensitivity of Strategic and Corrective R & D Policy in Oligopolistic Industries" (with Kyle Bagwell), *Journal of International Economics*, February 1994.
- "Measuring Industry Specific Protection: Antidumping in the United States" (with Frank A. Wolak), *Brookings Papers on Economic Activity: Microeconomics*, Volume 1, 1994.
- Reprinted in Douglas R. Nelson and Hylke Vandenbussche (eds.) **The WTO and Anti-Dumping**, Edward Elgar 2005.

- "Multilateral Tariff Cooperation During the Formation of Customs Unions" (with Kyle Bagwell), *Journal of International Economics*, February 1997.
- Reprinted in Richard Pomfret (ed.) **Economic Analysis of Regional Trading Agreements**, Edward Elgar 2003.
 - Reprinted in Caroline Freund (ed.) **The WTO and Reciprocal Preferential Trading Agreements**, Edward Elgar 2007.
- "Multilateral Tariff Cooperation During the Formation of Free Trade Areas" (with Kyle Bagwell) *International Economic Review*, May 1997.
- "Collusion over the Business Cycle" (with Kyle Bagwell), *Rand Journal of Economics*, Spring 1997.
- "Strategic Export Subsidies and Reciprocal Trade Agreements: The Natural Monopoly Case" (with Kyle Bagwell), *Japan and the World Economy*, volume 9, issue 4, 1997.
- "Will Preferential Agreements Undermine the Multilateral Trading System?" (with Kyle Bagwell), *Economic Journal*, July 1998.
- Reprinted in Jagdish Bhagwati, Pravin Krishna and Arvind Panagariya (eds.) **Trading Blocs: Alternative Approaches to Analyzing Preferential Trade Agreements**, MIT Press 1999.
- "Do GATT Rules Help Governments make Domestic Commitments?" (with Guido Tabellini), *Economics and Politics*, July 1999.
- Reprinted in Kym Anderson and Bernard Hoekman (eds.) **The WTO's Core Rules and Disciplines**, Edward Elgar 2006.
 - Reprinted in Chad Bown (ed.) **The WTO, Safeguards, and Temporary Protection from Imports**, Edward Elgar 2006.
- "An Economic Theory of GATT" (with Kyle Bagwell), *American Economic Review*, March 1999.
- Reprinted in Lisa L. Martin (ed.) **International Institutions in the New Global Economy**, Edward Elgar 2005.
 - Reprinted in Rodney E. Falvey and Udo Kreickemeier (eds.) **Recent Developments in International Trade Theory**, Edward Elgar 2007.
 - Reprinted in Wilfred J. Ethier and Arye L. Hillman (eds.) **The WTO and the Political Economy of Trade Policy**, Edward Elgar 2007.
- "Domestic Policies, National Sovereignty and International Economic Institutions" (with Kyle Bagwell), *Quarterly Journal of Economics*, May 2001.
- Reprinted in Drusilla K. Brown and Robert M Stern (eds.) **The WTO and Labor and Employment**, Edward Elgar 2007.
- "Reciprocity, Non-discrimination and Preferential Agreements in the Multilateral Trading System" (with Kyle Bagwell), *European Journal of Political Economy*, June 2001.

“Strategic Trade, Competitive Industries and Agricultural Trade Disputes” (with Kyle Bagwell), *Economics and Politics*, July 2001.

“Labor, Environment and The World Trading System” (with Kyle Bagwell), *Journal of Economic Perspectives*, summer 2001.

“It’s a Question of Market Access” (with Kyle Bagwell and Petros C. Mavroidis), *American Journal of International Law*, January 2002.

– Reprinted in Marc L. Busch and Edward D. Mansfield (eds.) **The WTO, Economic Interdependence, and Conflict**, Edward Elgar 2007.

“Informational Aspects of Foreign Direct Investment and the Multinational Firm” (with Kyle Bagwell), *Japan and the World Economy*, January 2003.

“Protection and the Business Cycle” (with Kyle Bagwell), *Advances in Economic Analysis & Policy*, Berkeley Electronic Press, Vol. 3, No.1, Article 3, 2003.

“Multilateral Trade Negotiations, Bilateral Opportunism and the Rules of GATT/WTO” (with Kyle Bagwell), *Journal of International Economics*, May 2004.

“Enforcement, Private Political Pressure and the GATT/WTO Escape Clause” (with Kyle Bagwell), *Journal of Legal Studies*, June 2005.

– Reprinted in Chad Bown (ed.) **The WTO, Safeguards, and Temporary Protection from Imports**, Edward Elgar 2006.

“Will International Rules on Subsidies Disrupt the World Trading System?” (with Kyle Bagwell), *American Economic Review*, June 2006.

“What can Developing Countries Achieve in the WTO?” *Journal of Economic Literature*, June 2006.

“Auctioning Countermeasures in the WTO” (with Kyle Bagwell and Petros C. Mavroidis), *Journal of International Economics*, November 2007.

“The World Trade Organization,” *New Palgrave Dictionary of Economics*, 2nd Edition, 2008.

“Trade Agreements as Endogenously Incomplete Contracts” (with Henrik Horn and Giovanni Maggi), *American Economic Review* forthcoming.

B. Books

The Economics of The World Trading System (with Kyle Bagwell), MIT Press, 2002.

– Chinese translation, Renmin University Press, 2005.

– Chapter 2, “The Theory of Trade Agreements,” reprinted in Kym Anderson and

Bernard Hoekman (eds.) **The WTO's Core Rules and Disciplines**, Edward Elgar 2006.

- Chapter 6, "Enforcement," reprinted in Petros C. Mavroidis, Edwin B. Parker and Alan O. Sykes (eds.) **The WTO and International Trade Law/Dispute Settlement**, Edward Elgar 2005.

C. Handbook Chapters

"International Rules and Institutions for Trade Policy," in Gene M. Grossman and Kenneth Rogoff (eds.), **The Handbook of International Economics**, vol 3, North Holland, 1995.

D. Book Chapters

"The Employment Effects of Japanese and American Protection" (with Alan V. Deardorff and Robert M. Stern), in Dominick Salvatore (ed.) **The New Protectionist Threat to World Welfare**, Amsterdam: North Holland, 1986.

"Adverse Selection and Credit Markets in the Infant Industry" (with Harry Flam), in Elhanan Helpman and Assaf Razin (eds.) **International Trade and Trade Policy**, 1991.

"Rules versus Discretion in Trade Policy: An Empirical Analysis" (with Guido Tabellini), in Robert E. Baldwin (ed.) **Empirical Studies of Commercial Policy**, 1991.

"Trade Effects of Antidumping Investigations: Theory and Evidence" (with Frank Wolak), in Alan Deardorff and Robert Stern (eds.) **Analytical and Negotiating Issues in the Global Trading System**, University of Michigan Press, 1994.

"Differences in the Use and Effects of Antidumping Law Across Import Sources" (with Frank A. Wolak), in Anne O. Krueger (ed.) **The Political Economy of Trade Protection**, 1995.

"A Theory of Gradual Trade Liberalization," in Deardorff, A., Levinsohn, J., and Stern, R. (eds.) **New Directions in Trade Theory**, University of Michigan Press, 1995.

"Trade Liberalization and Trade Adjustment Assistance" (with KC Fung) in M. Canzoneri, W. Ethier, and V. Grilli (eds.) **The New Transatlantic Economy**, Cambridge University Press, Cambridge, 1996.

"Preferential Agreements and the Multilateral Trading System" (with Kyle Bagwell), in Richard Baldwin, Daniel Cohen, Andre Sapir and Anthony Venables (eds.), **Market Integration, Regionalism and the Global Economy**, Cambridge University Press, Cambridge, 1998.

"Regionalism and Multilateral Tariff Cooperation" (with Kyle Bagwell), in John Piggott and Alan Woodland (eds.), **International Trade Policy and the Pacific Rim**, Macmillan, London, 1998.

- “The Simple Economics of Labor Standards and The GATT” (with Kyle Bagwell), in Alan V. Deardorff and Robert M. Stern (eds.), **Social Dimensions of U.S. Trade Policies**, The University of Michigan Press, 1999.
- “The International Organization and Enforcement of Labor Standards,” in Kaushik Basu, Henrik Horn, Lisa Román, and Judith Shapiro (eds), **International Labor Standards**, Blackwell Publishers, Oxford, 2003.
- “EC-Bed Linen” (with Merit E. Janow) in Henrik Horn and Petros C. Mavroidis (eds.), **The WTO Case Law of 2001: The American Law Institute Reporters’ Studies**, Cambridge University Press, Cambridge, 2003.
- “US-Export Restraints” (with Merit E. Janow) in Henrik Horn and Petros C. Mavroidis (eds.), **The WTO Case Law of 2001: The American Law Institute Reporters’ Studies**, Cambridge University Press, Cambridge, 2003.
- “Canada-Dairy” (with Merit E. Janow) in Henrik Horn and Petros C. Mavroidis (eds.), **The WTO Case Law of 2001: The American Law Institute Reporters’ Studies**, Cambridge University Press, Cambridge, 2003.
- “Economic Theory and the Interpretation of GATT/WTO” (with Kyle Bagwell), in Michael Szenberg and Lall Ramrattan (eds.), **New Frontiers in Economics**, Cambridge University Press, 2004.
- “Contribution on the International Trade Regime,” published in the *Expert Paper Series* for the **International Task Force on Global Public Goods**, Secretariat of the International Task Force on Global Public Goods, 2006.
- “US-Sunset Review of Anti-Dumping Duties” (with Robert Howse) in Henrik Horn and Petros C. Mavroidis (eds.), **The WTO Case Law of 2003: The American Law Institute Reporters’ Studies**, Cambridge University Press, Cambridge, forthcoming.
- Reprinted as: “United States-Sunset Review of Anti-Dumping Duties on Corrosion-Resistant Carbon Steel Flat Products From Japan, AB-2003-5, WT/DS244/AB/R: A legal and economic analysis of the Appellate Body ruling,” *World Trade Review* 5:3, November 2006, 471-487.
- “US Anti-Dumping Act of 1916” (with Robert Howse) in Henrik Horn and Petros C. Mavroidis (eds.), **The WTO Case Law of 2003: The American Law Institute Reporters’ Studies**, Cambridge University Press, Cambridge, forthcoming.
- Reprinted as: “United States--Anti-Dumping Act of 1916 (Original Complaint by the European Communities) -- Recourse to arbitration by the United States under 22.6 of the DSU, WT/DS136/ARB, 24 February 2004: A legal and Economic Analysis,” *World Trade Review* 4:2, July 2005, 295-316.

“The Case for Tradeable Remedies in WTO Dispute Settlement” (with Kyle Bagwell and Petros C. Mavroidis), in Bernard Hoekman and Simon Evenett (eds.), **Economic Development and Multilateral Trade Cooperation**, Palgrave/McMillan and World Bank, 2005.

E. Comments/Book Reviews/Research Summaries

Comment on Rachel McCulloch, "United States-Japan Economic Relations," in Robert E. Baldwin, (ed.) **Trade Policy Issues and Empirical Analysis**, The University of Chicago Press, Chicago, 1988.

Review of Bhagwati, Jagdish, **Protectionism**, MIT Press, Cambridge, MA, 1988, in *Journal of Economic Literature*, December 1989.

Comment on Brown, Drusilla K., and Robert M. Stern, "Computational Analysis of the U.S.-Canada Free Trade Agreement: The Role of Product Differentiation and Market Structure," in Robert Feenstra (ed.) **Trade Policies for International Competitiveness**, The University of Chicago Press, Chicago, 1989.

Review of Bhagwati, Jagdish, **The World Trading System at Risk**, Princeton University Press, Princeton, New Jersey, 1991, in *Journal of Economic Literature*, June 1993.

Review of Feenstra, Robert C. (ed.) **The Effects of U.S. Trade Protection and Promotion Policies**, The University of Chicago Press, Chicago, 1997, in *Journal of Economic Literature*, December 1997.

Comment on Kowalczyk, Carsten, and Donald Davis, "Tariff Phase-Outs: Theory and Evidence from GATT and NAFTA," in Jeffrey Frankel (ed.) **The Regionalization of the World Economy**, The University of Chicago Press, 1998.

Research Summary, “The Economics of GATT,” in **NBER Reporter**, Spring 1999.

“National Sovereignty in the World Trading System: Labor, Environment and the WTO” (with Kyle Bagwell), *The Harvard International Review*, Winter 2001.

Comment on Brown, Drusilla K., Deardorff, Alan V. and Robert M. Stern, "U.S. Trade and Other Policy Options and Programs to Deter Foreign Exploitation of Child Labor," in Magnus Blomstrom and Linda Goldberg (eds.) **Topics in Empirical International Economics: A Festschrift in Honor of Bob Lipsey**, The University of Chicago Press, Chicago, 2001.

Research Summary, “The Economics of GATT: Making Economic Sense out of a ‘Mercantilist’ Institution,” in *The International Economy*, The Journal of The Japan Society of International Economics, 2002.

“Some Remarks on Reforming WTO AD/CVD Rules,” *The World Economy*, May 2005.

UNPUBLISHED PAPERS

- “On the Role and Design of Dispute Settlement Procedures in International Trade Agreements” (with Giovanni Maggi), NBER Working Paper No. 14067, June 2008. Invited revision, *Quarterly Journal of Economics*.
- “Offshoring and the Role of Trade Agreements” (with Pol Antras), NBER Working Paper No. 14285, August 2008. Invited revision, *Review of Economic Studies*.
- “What Do Trade Negotiators Negotiate About? Empirical Evidence from the World Trade Organization” (with Kyle Bagwell), NBER Working Paper No. 12727 December 2006. Invited revision, *American Economic Review*.
- “Backward Stealing and Forward Manipulation in the WTO” (with Kyle Bagwell), NBER Working Paper No. 10420, April 2004. Invited revision, *Journal of International Economics*.
- “‘Currency Manipulation’ and World Trade” (with Alan Sykes), NBER Working Paper No. 14600, December 2008.
- “Profit Shifting and Trade Agreements in Imperfectly Competitive Markets” (with Kyle Bagwell), NBER Working Paper No. 14803, March 2009.
- “Delocation and Trade Agreements in Imperfectly Competitive Markets” (with Kyle Bagwell), unpublished manuscript, January 2009.
- “Breach, Remedies and Dispute Settlement in Trade Agreements” (with Giovanni Maggi), unpublished manuscript, March 2009.
- “International Trade and Domestic Regulation” (with Alan Sykes), unpublished manuscript, April 2009.
- “National Sovereignty in an Interdependent World” (with Kyle Bagwell), NBER Working Paper No. 10249, January 2004.
- “Competition Policy and the WTO” (with Kyle Bagwell), mimeo, September, 2002.
- “GATT-Think” (with Kyle Bagwell), NBER Working Paper No. 8005, November 2000.
- “Reciprocal Trade Liberalization” (with Kyle Bagwell), NBER Working Paper No. 5488, March 1996.