# High Discounts and High Unemployment 

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$\pi_{1}=0.0083$ per month and $\pi_{2}=0.017$ per month
A worker has productivity 1 and receives a wage $w=0.94$
Workers separate from their jobs with monthly hazard $s=0.035$

## Illustrative model, CONTINUED

Agents discount future profit $1-w$ at the rate $r_{i}$, with $r_{1}=0.0083$ ( 10 percent per year) and $r_{2}=0.042$ ( 50 percent per year)

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The value of a worker to a firm is

$$
J_{1}=\frac{1}{1+r_{1}}\left\{1-w+(1-s)\left[\left(1-\pi_{1}\right) J_{1}+\pi_{1} J_{2}\right]\right\}
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and similarly for $J_{2}$

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The solution is $J_{1}=1.29$ and $J_{2}=0.87$

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The expected duration of a vacancy is $T_{i}$ months $\left(T_{1}=0.85\right.$ months and $T_{2}=0.57$ )

The monthly cost of maintaining a vacancy is $c=1.53$
The market is in equilibrium when the cost of recruiting a worker equals the value of the worker:

$$
c T_{i}=J_{i}
$$

## DMP continued

The job-finding rate is $f_{i}=\mu^{2} T_{i}$, where $\mu$ is the efficiency parameter of the matching function. The stationary unemployment rate is

$$
u_{i}=\frac{s}{s+f_{i}}
$$

with $u_{1}=5.1$ percent and $u_{2}=7.4$ percent

## Conclusion

With an equilibrium sticky wage (Hall 2005), fairly large discount fluctuations result in realistic unemployment volatility

## The Job value

Zero-profit condition:

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Under the assumption of a Cobb-Douglas matching function with equal elasticities for unemployment and vacancies (hiring flow $=\mu \sqrt{U V}$ ), the vacancy-filling rate is

$$
q=\mu \theta^{0.5}
$$

## DISCOUNTING AND THE STOCHASTIC DISCOUNT FACTOR

Let $Y_{t}$ be the market value of a claim to the current and future cash flows from one unit of an asset, where the asset pays off $\rho_{\tau} y_{t+\tau}$ units of consumption in current and future periods, $\tau=0,1, \ldots$

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Let $m_{t, t+\tau}$ be the marginal rate of substitution or stochastic discount factor from period $t$ to $t+\tau$

The price is

$$
Y_{t}=\mathbb{E}_{t} m_{t, t+1} y_{t+1}+\rho_{2} \mathbb{E}_{t} m_{t, t+2} y_{t+2}+\cdots
$$

## Discount rates...

The discount rate for a cash receipt $\tau$ periods in the future is:

$$
r_{y, t, \tau}=\left(\frac{\mathbb{E}_{t} y_{t+\tau}}{\mathbb{E}_{t} m_{t, t+\tau} y_{t+\tau}}\right)^{1 / \tau}-1
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The value of the asset is

$$
Y_{t}=y_{t}+\rho_{1} \frac{\mathbb{E}_{t} y_{t+1}}{1+r_{y, t}}+\rho_{2} \frac{\mathbb{E}_{t} y_{t+2}}{\left(1+r_{y, t}\right)^{2}}+\ldots
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If $y_{t}$ is a random walk,

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Given the current asset price $Y_{t}$ and current cash yield, $y_{t}$, one can calculate the discount rate as the unique root of this equation

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J=P\left(r_{P}\right)-W\left(r_{W}\right)
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The survival probability is

$$
\rho_{\tau}=\eta_{\tau+1}+\eta_{\tau+2}+\ldots
$$

## Construct $P$ directly

Take productivity equal to 1

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$$
P(r)=P(r)=\frac{1}{1+r}+\rho_{1} \frac{1}{(1+r)^{2}}+\rho_{2} \frac{1}{(1+r)^{3}}+\cdots
$$

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Instead, I use a model of wage formation to construct the function

## NASH MODEL OF WAGE DETERMINATION IN ORIGINAL DMP

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Disagreement option for worker in Nash is disclaiming the current opportunity and resuming search

Worker has a bargaining advantage if jobs are easy to find

# Flexible model to overcome problem with Nash 

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Low $\delta$ disconnects wage from conditions; $\delta=1$ is Nash

## Indifference conditions control COUNTEROFFERS

Worker:

$$
W_{J}+V=\delta U+(1-\delta)\left[z+\frac{1}{1+r}\left(W_{E}+V\right)\right]
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Average, generalization of Nash:

$$
2 W=W_{J}+W_{E}=\frac{1+r}{r+\delta}[\delta U+(1-\delta)(z+\gamma) x]+P-V
$$

## Solution

The Bellman equations for the unemployment value and the subsequent career value are:

$$
\begin{gathered}
U=z+\frac{1}{1+r}[\phi \cdot(W+V)+(1-\phi) U] \\
V=U\left[\eta_{1} \frac{1}{1+r}+\eta_{2} \frac{1}{(1+r)^{2}}+\ldots\right]
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The discount rate is the unique solution to

$$
J=P(r)-W(r)
$$

Notice that this solution imposes the zero-profit condition $(P-W) q=c$ because $q J=c$

## GRAPHICAL ANALYSIS OF INCREASE IN DISCOUNT RATE



Nash: $\delta=1$


Tightness-isolated: $\delta=0.05$

## RELATION BETWEEN NONWORK FLOW VALUE AND PRODUCTIVITY

Standard DMP assumption is that $z$ remains unchanged if productivity changes, but Chodorow-Reich and Karabarbounis show that higher productivity raises $z$ in proportion

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Productivity shocks have no effect on tightness, even with sticky wages

## Output per Worker, U.S. Business



## Statistical analysis

Occasional episodes of possible mean reversion around an upward trend

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The $p$ value for the Dickey-Fuller test with a linear time trend is 0.98 , indicating no perceptible evidence in favor of mean reversion

## Aggregate Job Value, 2001 through 2013



## Job Values by Industry, 2001 through 2013



Proxy for the Job Value, 1929 through 2013


## Job Value from JOLTS and S\&P Stock-Market Index, 2001 through 2013

—Job value صS\&P 500 in real terms, rescaled


## Job-Value Proxy and the S\&P Stock-Market Index



## Two-Year Log-Differences of the Job Value and the S\&P Stock-Market Price Index



## Opportunity cost of Employment

$$
z=b+\Delta c-\frac{\Delta U(c, h)}{\lambda}
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Chodorow-Karabarbounis (2014): $b=0.04$; Pistaferri, et al. (2003): $\psi=0.7$

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$$
z=0.41
$$

## Job Survival Probability Estimated from CPS Tenure Data Compared to Constant Separation Rate



## REmaining calibration

$r=0.10 / 12$. The average vacancy/unemploment ratio starting in 1948 is $\theta=0.40$ and vacancy-filling rate is 1.39 hires per month per vacancy. I solve for matching efficiency $\mu=0.88$, job-finding rate 0.55 per month. For $\delta<1$, I choose $\gamma$ to yield the same wage and other values as for $\delta=1$, where $\gamma$ is irrelevant.

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This calibration attributes much more search capital per unit of productivity than Shimer's standard calibration

## The Vacancy/Unemployment Ratio, $\theta$, 1948 through 2012



## Standard Deviation of Implied Discount as a Function of Wage Flexibility, $\delta$



## Discount Rate for $\delta=0.05$



## Econometric Measure of the Discount

 Rate for the S\&P Stock-Price Index

# Discount for near-Future dividends 

$$
r_{t}=\frac{\mathbb{E}_{t} \sum_{\tau=13}^{24} d_{t+\tau}}{p_{t}}-1
$$

# Three Measures of Discount Rates Related to the S\&P Stock Price Index Portfolio 



# Correlations among the Three Measures of Discount Rates 

| Measures | Correlation | Years |
| :---: | :---: | :---: |
| Dividends, stock price | -0.32 | $1996-2009$ |
| Dividends, Livingston | 0.37 | $1996-2009$ |
| Stock price, Livingston | -0.14 | $1952-2012$ |

# Correlations of the Discount Rate in the Labor Market with Stock-Market Rates 

| Measure | Correlation <br> with labor <br> market | Years |
| :---: | :---: | :---: |
| Dividends | 0.10 | $1996-2009$ |
| Stock price | 0.18 | $1950-2009$ |
| Livingston | 0.30 | $1952-2012$ |

# Discount Rate for the Labor Market and the Livingston Panel's Rate for The Stock Market 



