

Affiliations

- 2007- Associate Professor of Economics and Strategic Management,
Graduate School of Business, Stanford University
- 2005- Faculty Research Fellow, National Bureau of Economic Research
- 2002-07: Assistant Professor, Graduate School of Business, Stanford University
- 1998-02: Assistant Professor, Department of Economics, UCLA

Education

- 1999: Ph.D. in economics, Yale University
Price Discrimination in Broadway Theatre, supervised by Ariel Pakes
- 1996: M.Phil. in economics, Yale University
- 1994: M.A. in economics, Yale University
- 1993: M.Comm (honors) in economics, The University of Melbourne
- 1991: B.Comm (first class honors) in economics, The University of Melbourne
- 1987: Victorian Certificate of Education, Melbourne High School

Publications in Refereed Journals

- Buchinsky, M. and P. Leslie (2009): "Educational Attainment and the Changing U.S. Wage Structure: Dynamic Implications Without Rational Expectations," forthcoming in *Journal of Labor Economics*.
- Chu, S., P. Leslie and A. Sorensen (2009): "Bundle-Size Pricing as an Approximation to Mixed Bundling," forthcoming in *American Economic Review*.
- Chavis, L. and P. Leslie (2009): "Consumer Boycotts: The Impact of the Iraq War on French Wine Sales in the U.S." *Quantitative Marketing & Economics*, 7(1), 37-67.
- Jin, G. and P. Leslie (2009): "Reputational Incentives for Restaurant Hygiene," *American Economic Journal: Microeconomics*, 1(1), 236-67.
- Jin, G. and P. Leslie (2005): "The Case in Support Restaurant Hygiene Grade Cards," *Choices*, 20(2), 97-102.
- Goettler, R. and P. Leslie (2005): "Cofinancing to Manage Risk in the Motion Picture Industry," *Journal of Economics & Management Strategy*, 14(2), 231-61.
- Simon, P.A., P. Leslie, G. Run, G.Z. Jin, R. Reporter, A. Aguirre and J.E. Fielding (2005): "Impact of Restaurant Hygiene Grade Cards on Foodborne Disease Hospitalizations in Los Angeles County," *Journal of Environmental Health*, 67(7), 32-38.
- Leslie, P. (2004): "Price Discrimination in Broadway Theatre," *RAND Journal of Economics*, 35(3) 520-41.
- Jin, G. and P. Leslie (2003): "The Effect of Information on Product Quality: Evidence from Restaurant Hygiene Grade Cards," *Quarterly Journal of Economics*, 118(2), 409-51.

Working Papers

- Bollinger, B., P. Leslie and A. Sorensen (2009): "Calorie Posting in Chain Restaurants," under initial submission to *Quarterly Journal of Economics*.
- Leslie, P. and P. Oyer (2009): "Managerial Incentives and Value Creation: Evidence from Private Equity," resubmitted to *Journal of Financial Economics*.

Leslie, P. and A. Sorensen (2009): "The Welfare Effects of Ticket Resale," under initial submission to *Review of Economic Studies*.

Leslie, P. and P. Zoido (2009): "Information Entrepreneurs and Competition in Procurement Auctions," under revision for *Journal of Economics & Management Strategy*.

Work in Process

Becker, D., G. Jin and P. Leslie: "Inspector Heterogeneity"

Asker, J. and P. Leslie: "Practical Rules for Evaluating Prospective Mergers"

Articles Published in Non-Refereed Journals

Harper, I.R. and P. Leslie (1994): "Electronic Payment Systems and their Economic Implications," *Policy*, Autumn, 23-28.

Book Chapters

Harper, I.R. and P. Leslie (1993): "The Case of Financial Deregulation: Economic Rationalism on Trial," in S. King and P. Lloyd (eds), *Economic Rationalism: Dead End or Way Forward?*, Allen and Unwin.

Research Grants

2005: Fletcher Jones Faculty Scholar, Graduate School of Business, Stanford University
2002: Warren C. Scoville Distinguished Teaching Award, Department of Economics, UCLA
2001-03: National Science Foundation grant SES-0112344: *The Effects of Information on Firm Conduct and Market Structure (An Analysis of Disclosure Regulation in the Restaurant Industry)*
2001: UCLA Faculty Career Development Award
1998: James Collins Faculty Fellow, Department of Economics, UCLA
1997: Dissertation Fellowship, Yale University
1996: Carl Arvid Anderson Prize Fellowship, Yale University

Other Professional Activities

Coeditor for *Journal of Economics & Management Strategy*, 2008-
Associate Editor for *International Journal of Industrial Organization*, 2006-07
Co-organizer of IOFest, Stanford University, 2006 & 2008
Co-organizer of NBER IO Program, Summer Meetings, July 2006

Teaching

2008- Sloan course in strategic management
2007- Various executive education programs
2007- Strategy Implementation (1 week course with company visits)
2002- MBA core course in strategic management/leadership
1998-04: PhD course in empirical industrial organization
1998-02: Undergraduate course in industrial organization