

Neil Malhotra

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Current Appointment

Associate Professor, Graduate School of Business, Stanford University, 2011-present

Associate Professor (by courtesy), Department of Political Science, Stanford University, 2011-present

Previous Employment

Associate Professor, Department of Political Science, University of Pennsylvania, 2010-2011

Associate Professor (secondary appointment), The Wharton School, University of Pennsylvania, 2010-2011

Associate Professor (secondary appointment), Annenberg School for Communication, University of Pennsylvania, 2010-2011

Assistant Professor, Graduate School of Business, Stanford University, 2008-2010

Assistant Professor (by courtesy), Department of Political Science, Stanford University, 2008-2010

Analyst, Investment Banking Division, Goldman, Sachs & Co., 2002-2003

Education

Stanford University

Ph.D., Political Science (2008)

M.A., Political Science (2005)

Melvin & Joan Lane Graduate Fellow, 2003-2008

Yale University

B.A., *summa cum laude*, Economics (2002)

Phi Beta Kappa

Distinction in the Major

Peer-Reviewed Publications

31. Malhotra, Neil, and Alexander M. Tahk. In press. "Specification Issues in Assessing the Moderating Role of Issue Importance: A Comment on Grynaviski and Corrigan." *Political Analysis*.

30. Meredith, Marc, and Neil Malhotra. In press. "Convenience Voting Can Change Election Outcomes." *Election Law Journal*.

29. Shafer, Emily Fitzgibbons, and Neil Malhotra. In press. "The Effect of Sex of Child on Traditional Gender Roles: Evidence from a Natural Experiment." *Social Forces*.

28. Malhotra, Neil, and Elizabeth Popp. In press. "Bridging Partisan Divisions over Anti-Terrorism Policies: The Role of Threat Perceptions." *Political Research Quarterly*.
27. Harbridge, Laurel, and Neil Malhotra. 2011. "Electoral Incentives and Partisan Conflict in Congress: Evidence from Survey Experiments." *American Journal of Political Science*. 55(3): 494-510.
26. Malhotra, Neil, Melissa R. Michelson, Todd Rogers, and Ali Adam Valenzuela. 2011. "Text Messages as Mobilization Tools: The Conditional Effects of Habitual Voting and Election Salience." *American Politics Research*. 39(4): 664-681.
25. Healy, Andrew, and Neil Malhotra. 2010. "Random Events, Economic Losses, and Retrospective Voting: Implications for Democratic Competence." *Quarterly Journal of Political Science*. 5(2): 193-208.
24. Healy, Andrew J., Neil Malhotra, and Cecilia Hyunjung Mo. 2010. "Irrelevant Events Affect Voters' Evaluations of Government Performance." *Proceedings of the National Academy of Sciences*. 107(29): 12804-12809.
23. Malhotra, Neil, and Yotam Margalit. 2010. "Short-Term Communication Effects or Longstanding Dispositions? The Public's Response to the Financial Crisis of 2008." *Journal of Politics*. 72(3): 852-867.
22. Jessee, Stephen, and Neil Malhotra. 2010. "Are Congressional Leaders Middlepersons or Extremists? Yes." *Legislative Studies Quarterly*. 35(3): 361-392.
21. Fair, C. Christine, Neil Malhotra, and Jacob N. Shapiro. 2010. "Islam, Militancy and Politics in Pakistan: Insights from a National Sample." *Terrorism and Political Violence*. 22(4): 495-521.
20. Gerber, Alan S., Neil Malhotra, Conor M. Dowling, and David Doherty. 2010. "Publication Bias in Two Political Behavior Literatures." *American Politics Research*. 38(4): 591-613.
19. Healy, Andrew, and Neil Malhotra. 2009. "Myopic Voters and Natural Disaster Policy." *American Political Science Review*. 103(3): 387-406.
18. Elis, Roy, Neil Malhotra, and Marc Meredith. 2009. "Apportionment Cycles as Natural Experiments." *Political Analysis*. 17(4): 358-376.
17. Malhotra, Neil, Jon A. Krosnick, and Randall K. Thomas. 2009. "Optimal Design of Branching Questions to Measure Bipolar Constructs." *Public Opinion Quarterly*. 73(2): 304-324.
16. Malhotra, Neil. 2009. "Order Effects in Complex and Simple Tasks." *Public Opinion Quarterly*. 73(1): 180-98.
15. Malhotra, Neil, and Alexander G. Kuo. 2009. "Emotions as Moderators of Information Cue Use: Citizen Attitudes towards Hurricane Katrina." *American Politics Research*. 37(2): 301-326.
14. Malhotra, Neil, and Alexander G. Kuo. 2008. "Attributing Blame: The Public's Response to Hurricane Katrina." *Journal of Politics*. 70(1): 120-135.
13. Malhotra, Neil, and Matthew E. Carnes. 2008. "Political Stability under Uncertainty: Applying Bounded Rationality to the Study of Governance and Civil Conflict." *British Journal of Political Science*. 38(1): 45-64.
12. Malhotra, Neil. 2008. "Completion Time and Response Order Effects in Web Surveys." *Public Opinion Quarterly*. 72(5): 914-934.
11. Gerber, Alan, and Neil Malhotra. 2008. "Do Statistical Reporting Standards Affect What Is Published? Publication Bias in Two Leading Political Science Journals." *Quarterly Journal of Political Science*. 3(3): 313-326.

10. Malhotra, Neil. 2008. "Disentangling the Relationship between Legislative Professionalism and Government Spending." *Legislative Studies Quarterly*. 33(3): 387-414.
9. Malhotra, Neil. 2008. "The Impact of Public Financing on Electoral Competition: Evidence from Arizona and Maine." *State Politics and Policy Quarterly*. 8(3): 263-281.
8. Gerber, Alan S., and Neil Malhotra. 2008. "Publication Incentives and Empirical Research: Do Reporting Standards Distort the Published Results?" *Sociological Methods and Research*. 37(1): 3-30.
7. Malhotra, Neil. 2008. "Partisan Polarization and Blame Attribution in a Federal System: The Case of Hurricane Katrina." *Publius: The Journal of Federalism*. 38(4): 651-670.
6. Chen, Jowei, and Neil Malhotra. 2007. "The Law of k/n: The Effect of Chamber Size on Government Spending in Bicameral Legislatures." *American Political Science Review*. 101(4): 657-676.
5. Malhotra, Neil, and Jon A. Krosnick. 2007. "The Effect of Survey Mode and Sampling on Inferences about Political Attitudes and Behavior: Comparing the 2000 and 2004 ANES to Internet Surveys with Non-Probability Samples." *Political Analysis*. 15(3): 286-323.
4. Malhotra, Neil, and Jon A. Krosnick. 2007. "Procedures for Updating Classification Systems: A Study of Biotechnology and the Standard Occupational Classification System." *Journal of Official Statistics*. 23(3): 409-432.
3. Malhotra, Neil, and Jon A. Krosnick. 2007. "Retrospective and Prospective Performance Assessments during the 2004 Election Campaign: Tests of Mediation and News Media Priming." *Political Behavior*. 29(2): 249-278.
2. Malhotra, Neil, and Connor Raso. 2007. "Racial Representation and U.S. Senate Apportionment." *Social Science Quarterly*. 88(4): 1038-1048.
1. Malhotra, Neil. 2006. "Government Growth and Professionalism in U.S. State Legislatures." *Legislative Studies Quarterly*. 31(4): 563-584.

Other Publications

6. Blair, Graeme, C. Christine Fair, Neil Malhotra, and Jacob Shapiro. 2011. "Pakistan's Middle Class Extremists: Why Development Aid Won't Solve Radicalism." *Foreign Affairs*.
5. Stuckey, Heather L., Neil Malhotra, Barbara A. Sims, and Marian R. Walters. 2009. "Analyzing the Cost-Effectiveness of Using Return Receipt and Address Corrections in Mail Surveys." *Survey Practice*. June.
4. Malhotra, Neil, and Yotam Margalit. 2009. "Anti-Semitism and the Economic Crisis." *Boston Review*. May/June.
3. Malhotra, Neil. "Internet Polls." 2008. *Encyclopedia of U.S. Campaigns, Elections, and Electoral Behavior*. Ed. Kenneth F. Warren. Thousand Oaks, CA: Sage Publications. 325-326.
2. Malhotra, Neil. "Bandwagon Effect." 2008. *Encyclopedia of U.S. Campaigns, Elections, and Electoral Behavior*. Ed. Kenneth F. Warren. Thousand Oaks, CA: Sage Publications. 58-59.
1. Malhotra, Neil, Jon A. Krosnick, and Edward Haertel. 2007. "The Psychometric Properties of the GSS Wordsum Vocabulary Test." 2007. General Social Survey Methodological Report MR111.

Awards

MBA Class of 1969 Faculty Scholar (2009-2010)

Distinction for Outstanding Teaching, Stanford Graduate School of Business (2008-2009)

Jewell-Loewenberg Award for the Best Article in *Legislative Studies Quarterly* (2008)

Westview Press Award for Best Graduate Student Paper Presented at the Annual Meeting of the Midwest Political Science Association (2007)

John Sullivan Award for Outstanding Graduate Student Paper Presented at the Annual Meeting of the American Political Science Association, Elections, Public Opinion, and Voting Behavior Section (2007)

First Prize, Student Paper Award, American Association for Public Opinion Research (Pacific Chapter) (2007)

Grants/Fellowships

Postdoctoral Research Associate, Center for the Study of Democratic Politics, Princeton University (2008-2009) (declined)

Timeshare Experiments in the Social Sciences (TESS) (2007): “Threat Perceptions and Political Attitudes on Counter-Terrorism Measures” (with Elizabeth Popp)

National Science Foundation Dissertation Improvement Grant (2007): “The Effect of Polls on Political Behavior”

Prestage-Cook Travel Award, Southern Political Science Association (2007)

Timeshare Experiments in the Social Sciences (TESS) (2006): “Sources of Blame Attribution: Citizen Attitudes Towards Public Officials after 9/11” (with Alexander G. Kuo)

Graduate Research Opportunity Grant, Stanford University (2006): “The Effect of Political Urban Legends on Policy Attitudes about Tort Reform and Welfare”

Timeshare Experiments in the Social Sciences (TESS) (2006): “Partisan Bias and Blame Attribution: Citizen Attitudes towards the Government Response to Hurricane Katrina” (with Alexander G. Kuo)

Bud Roper Fellowship, American Association of Public Opinion Research (2005)

American Political Science Association Travel Grant (2005)

Center for Information and Research on Civic Learning and Engagement (CIRCLE) (2005): “Civic Education and Deliberative Democracy” (with James Fishkin and Alice Siu)

Invited Talks

2010-2011: University of Rochester (Wallis Conference), University of Pittsburgh, Columbia University, Heidelberg University (Politics of Crisis Conference), Cornell University, Princeton University

2009-2010: Harris School of Public Policy (University of Chicago), University of California-Los Angeles, University of Pennsylvania, University of California-Berkeley, University of California-Merced (Politics of Federal Spending Conference)

2008-2009: Massachusetts Institute of Technology (American Politics Conference), University of California-San Diego (WECS Conference), Loyola Marymount University, Yale University (CSAP Conference)

2007-2008: Binghamton University, Georgetown University, University of Pennsylvania, Vanderbilt University, Washington University in St. Louis, Harvard University, Yale University, Northwestern University, University of California-Merced, University of California-Berkeley, John F. Kennedy School of Government (Harvard University), University of Michigan

Conference Participation

Presenter

American Political Science Association: 2005-2011
 Midwest Political Science Association: 2005-2011
 Southern Political Science Association: 2008
 Western Political Science Association: 2010
 American Association for Public Opinion Research: 2005, 2007-2009
 Pacific Association for Public Opinion Research: 2005, 2007

Chair/Discussant

American Political Science Association: 2007-2008, 2010-2011
 Midwest Political Science Association: 2007-2008, 2010-2011
 State Politics and Policy Conference: 2010

Reviewer

American Journal of Political Science, American Political Science Review, American Politics Research, American Review of Politics, British Journal of Political Science, California Management Review, Economics and Politics, Election Law Journal, Field Methods, Governance, International Journal of Public Opinion Research, International Studies Perspectives, Journal of Official Statistics, Journal of Politics, Journal of Public Economics, Legislative Studies Quarterly, National Science Foundation, Policy Studies Journal, Political Analysis, Political Behavior, Political Psychology, Public Opinion Quarterly, Publius: The Journal of Federalism, Quarterly Journal of Political Science, Science, Sociological Methods and Research, State Politics and Policy Quarterly, Timeshare Experiments in the Social Sciences (TESS), World Politics, W.W. Norton

Teaching

MBA: Ethics and Management (2009-2011)
 MBA: Non-Market Strategy (2009-2010)

Dissertation Committees

Cecilia Mo (Political Economy, Graduate School of Business), Reading Committee (Co-Chair)
 Christopher Paik (Political Economy, Graduate School of Business), Reading Committee
 Alexander Tahk (Department of Political Science), Oral Examination Committee (Chair)
 Brian Lukoff (School of Education), Oral Examination Committee (Chair)
 Alice Siu (Department of Communication), Oral Examination Committee (Chair)
 Lori Gauthier (Department of Communication), Oral Examination Committee (Chair)
 Curtis Cobb (Department of Sociology), Oral Examination Committee (Chair)
 Sonya Zak (Marketing, Graduate School of Business), Oral Examination Committee

University and Disciplinary Service

University

Faculty Advisor, Peru Study Trip (December 2009)
Faculty Advisor, Scandinavia Study Trip (March 2010)
Co-Coordinator, Political Economy Seminar (2008-2010)

Disciplinary

Editorial Board, *Legislative Studies Quarterly* (2011-2013)
Award Committee (chair), Best Paper Award, Elections, Public Opinion, and Voting Behavior Section, American Political Science Association (2010)
Award Committee, Best Paper Award, Political Psychology Section, American Political Science Association (2010)
Award Committee, Jewell-Loewenberg Award, Legislative Studies Section, American Political Science Association (2009)

Consulting

SeaWeb (2009)
Early Voting Information Center (2009)
Bureau of Labor Statistics (2004-2005)
National Opinion Research Corporation (2004-2005)