

**NEIL MALHOTRA**  
**Assistant Professor of Political Economy**  
**Graduate School of Business**  
**Stanford University**

**CONTACT INFORMATION**

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**EMPLOYMENT**

Assistant Professor of Political Economy, Stanford Graduate School of Business (2008-present)

Courtesy Professor of Political Science, Stanford University (2008-present)

**EDUCATION**

**Stanford University**

Ph.D., Political Science (2008)

M.A., Political Science (2005)

**Yale University**

B.A., *summa cum laude*, Economics (2002)

Phi Beta Kappa

Distinction in the Major

**PUBLICATIONS, PEER-REVIEWED JOURNALS**

Gerber, Alan, and Neil Malhotra. In press. "Do Statistical Reporting Standards Affect What Is Published? Publication Bias in Two Leading Political Science Journals." *Quarterly Journal of Political Science*.

Malhotra, Neil. In press. "Disentangling the Relationship between Legislative Professionalism and Government Spending." *Legislative Studies Quarterly*.

Malhotra, Neil. In press. "Completion Time and Response Order Effects in Web Surveys." *Public Opinion Quarterly*.

Malhotra, Neil. In press. "The Impact of Public Financing on Electoral Competition: Evidence from Arizona and Maine." *State Politics and Policy Quarterly*.

Malhotra, Neil. In press. "Order Effects in Complex and Simple Tasks." *Public Opinion Quarterly*.

Malhotra, Neil. In press. "Partisan Polarization and Blame Attribution in a Federal System: The Case of Hurricane Katrina." *Publius: The Journal of Federalism*.

Malhotra, Neil, Jon A. Krosnick, and Randall K. Thomas. In press. "Optimal Design of Branching Questions to Measure Bipolar Constructs." *Public Opinion Quarterly*.

Gerber, Alan S., and Neil Malhotra. In press. "Publication Incentives and Empirical Research: Do Reporting Standards Distort the Published Results?" *Sociological Methods and Research*.

Malhotra, Neil, and Matthew E. Carnes. 2008. "Political Stability under Uncertainty: Applying Bounded Rationality to the Study of Governance and Civil Conflict." *British Journal of Political Science*. 38(1): 45-64.

Malhotra, Neil, and Alexander G. Kuo. 2008. "Assigning Blame: The Public's Response to Hurricane Katrina." *Journal of Politics*. 70(1): 120-135.

Chen, Jowei, and Neil Malhotra. 2007. "The Law of k/n: The Effect of Chamber Size on Government Spending in Bicameral Legislatures." *American Political Science Review*. 101(4): 657-676.

Malhotra, Neil, and Jon A. Krosnick. 2007. "The Effect of Survey Mode and Sampling on Inferences about Political Attitudes and Behavior: Comparing the 2000 and 2004 ANES to Internet Surveys with Non-Probability Samples." *Political Analysis*. 15(3): 286-323.

Malhotra, Neil, and Jon A. Krosnick. 2007. "Procedures for Updating Classification Systems: A Study of Biotechnology and the Standard Occupational Classification System." *Journal of Official Statistics*. 23(3): 409-432.

Malhotra, Neil, and Jon A. Krosnick. 2007. "Retrospective and Prospective Performance Assessments during the 2004 Election Campaign: Tests of Mediation and News Media Priming." *Political Behavior*. 29(2): 249-278.

Malhotra, Neil, and Connor Raso. 2007. "Racial Representation and U.S. Senate Apportionment." *Social Science Quarterly*. 88(4): 1038-1048.

Malhotra, Neil. 2006. "Government Growth and Professionalism in U.S. State Legislatures." *Legislative Studies Quarterly*. 31(4): 563-584.

## **AWARDS**

Westview Press Award for Best Graduate Student Paper Presented at the Annual Meeting of the Midwest Political Science Association (2007)

John Sullivan Award for Outstanding Graduate Student Paper Presented at the Annual Meeting of the American Political Science Association, Elections, Public Opinion, and Voting Behavior

Section (2007)

First Prize, Student Paper Award, Pacific Chapter of the American Association for Public Opinion Research (2007)

Prestage-Cook Travel Award, Southern Political Science Association (2007)

Bud Roper Fellowship, American Association of Public Opinion Research (2005)

American Political Science Association Travel Grant (2005)

**GRANTS**

Department of Homeland Security (2008): “Why Support Islamic Militancy? Evidence from Pakistan”

Timeshare Experiments in the Social Sciences (TESS) (2007): “Threat Perceptions and Political Attitudes on Counter-Terrorism Measures”

National Science Foundation Dissertation Improvement Grant (2007): “The Effect of Polls on Political Behavior”

Timeshare Experiments in the Social Sciences (TESS) (2006): “Sources of Blame Attribution: Citizen Attitudes Towards Public Officials after 9/11”

Graduate Research Opportunity Grant, Stanford University (2006): “The Effect of Political Urban Legends on Policy Attitudes about Tort Reform and Welfare”

Timeshare Experiments in the Social Sciences (TESS) (2006): “Partisan Bias and Blame Attribution: Citizen Attitudes towards the Government Response to Hurricane Katrina”

Center for Information and Research on Civic Learning and Engagement (CIRCLE) (2005): “Civic Education and Deliberative Democracy”

**FELLOWSHIPS**

Postdoctoral Research Associate, Center for the Study of Democratic Politics, Princeton University (declined)

Melvin & Joan Lane Stanford Graduate Fellowship (2003-2008)

National Science Foundation Graduate Research Fellowship Honorable Mention (2005)

Sterling Fellowship, Yale University (declined)

Centennial Fellowship, Princeton University (declined)

Karl W. Deutsch Fellowship, Harvard University (declined)

**INVITED TALKS**

2008: University of Wisconsin-Madison

2007: Binghamton University, Georgetown University, University of Pennsylvania, Vanderbilt University, Washington University in St. Louis, Harvard University, Yale University, Stanford Graduate School of Business, Northwestern University, University of California-Merced, University of California-Berkeley, John F. Kennedy School of Government, University of Michigan

## **CONFERENCE PRESENTATIONS**

2008. "Perceptions of Mass Opinion and Voting in Presidential Primaries." (with Jon A. Krosnick and Randall K. Thomas). Paper presented at the Annual Meeting of the American Political Science Association, Boston, MA.

2008. "Do Senators 'Flip Flop' in More Heterogeneous Constituencies? A Field Experiment of Senate Position-taking in Response to Constituent Letters on Immigration." (with Christian Grose, Robert Van Houweling, and Courtney Cullison). Paper presented at the Annual Meeting of the American Political Science Association, Boston, MA.

2008. "Response Order Effects in Rating Scales." (with Jon A. Krosnick). Paper presented at the Annual Meeting of the American Association for Public Opinion Research, Anaheim, CA.

2008. "How Perceptions of Government Failure Shape Attitudes on Federalism: The Case of Hurricane Katrina and Natural Disaster Management." Paper presented at the Annual Meeting of the Southern Political Science Association, New Orleans, LA.

2007. "Sources of Blame Attribution: Evidence from Survey Experiments" (with Alexander G. Kuo). Paper presented at the Annual Meeting of the American Political Science Association, Chicago, IL.

2007. "Political Stability under Uncertainty: Applying Bounded Rationality to the Study of Governance and Civil Conflict" (with Matthew E. Carnes). Paper presented at the Annual Meeting of the American Political Science Association, Chicago, IL.

2007. "The Effect of Public Opinion Polls on Belief Updating, Candidate Preference, and Participation" (with Jon A. Krosnick and Randall K. Thomas). Poster presented at the Annual Meeting of the American Political Science Association, Chicago, IL.

2007. "Optimal Design of Branching Questions to Measure Bipolar Constructs" (with Jon A. Krosnick and Randall K. Thomas). Paper presented at the Annual Meeting of the American Association for Public Opinion Research, Anaheim, CA.

2007. "The Effect of Survey Mode and Sampling on Inferences about Political Attitudes and Behavior: Comparing the 2000 and 2004 ANES to Internet Surveys with Non-Probability Samples" (with Jon A. Krosnick). Paper presented at the Annual Meeting of the American Association for Public Opinion Research, Anaheim, CA.

2007. "The Rising Tide of Public Opinion: Bandwagon Effects of Polls about Impeachment" (with Jon A. Krosnick and Randall K. Thomas). Paper presented at the Annual Meeting of the American Association for Public Opinion Research, Anaheim, CA.

2007. "Free Riding in Multi-Member Legislatures: Evidence from National and U.S. State Bodies" (with Jowei Chen). Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2007. "Attributing Blame: The Public's Response to Hurricane Katrina" (with Alexander G. Kuo). Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2006. "The Effect of Polls on Political Behavior" (with Jon A. Krosnick and Randall K. Thomas). Paper presented at the Annual Meeting of the American Political Science Association, Philadelphia, PA.

2006. "The Effect of Legislature Size, Bicameralism, and Geography on Legislative Spending: Evidence from the American States" (with Jowei Chen). Paper presented at the Annual Meeting of the American Political Science Association, Philadelphia, PA.

2006. "Can Political Science Literatures Be Believed?: A Study of Publication Bias in the *APSR* and the *AJPS*" (with Alan S. Gerber). Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2006. "Revisiting the Personal Vote: Using Audits to Measure Constituency Service." Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2006. "The Impact of Presidential Job Performance Assessments on Vote Choices in 2004" (with Jon A. Krosnick). Paper presented at the conference "The Wartime Election of 2004," Ohio State University, Columbus, OH.

2005. "Evaluating the Validity of Survey Measures of Importance" (with Jon A. Krosnick). Paper presented at the Annual Meeting of the Pacific Association for Public Opinion Research, San Francisco, CA.

2005. "The Determinants of Vote Choice in the 2004 U.S. Presidential Election" (with Jon A. Krosnick). Paper presented at the Annual Meeting of the American Political Science Association, Washington, DC.

2005. "What Motivated Americans' Views of the Candidates and Vote Preferences Across the 2004 Presidential Campaign?" (with Jon A. Krosnick). Paper presented at the Annual Meeting of the American Association for Public Opinion Research, Miami, FL.

2005. "Bureaucracies and Budgets: Government Growth and Professionalism in U.S. State Legislatures." Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2005. "Democratic Stability under Uncertainty: A Quantal Response Equilibrium Solution to Formal Models of Democratic Transition" (with Matthew E. Carnes). Paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL.

2004. "The Causes of Vote Choice in the 2004 American Presidential Election: Insights from the 2004 YouGov Surveys" (with Jon A. Krosnick). Paper presented at the conference "The 2004

American Presidential Election: Voter Decision-Making in a Complex World,” Stanford University, Stanford, CA.

### **PROFESSIONAL SERVICE**

Reviewer: *Journal of Politics, Political Analysis, Public Opinion Quarterly, Legislative Studies Quarterly, Sociological Methods and Research, American Politics Research, Political Behavior, American Review of Politics, Journal of Official Statistics*

Discussant: APSA(2007, 2008), MPSA(2007)

Chair: APSA(2008), MPSA(2008)

### **TEACHING EXPERIENCE**

Instructor, “Math Camp” for Incoming Graduate Students (Summer 2007)  
Graduate Associate, Honors College (Summer 2006, Summer 2007)  
Advisor, Undergraduate Honors Theses (2006-2007, 2007-2008)  
Advised Winner of 2007 Firestone Prize for Best Undergraduate Honors Thesis  
Teaching Assistant, Political Methodology II (Winter 2005, Winter 2006)  
Teaching Assistant, Undergraduate Research Methods (Winter 2008)

### **OTHER EXPERIENCE**

Analyst, Investment Banking Division, Goldman, Sachs & Co (2002-2003)  
Summer Analyst, A.T. Kearney (Summer 2001)  
Summer Analyst, Citigroup/Salomon Smith Barney (Summer 2000)

### **RESEARCH INTERESTS**

Political Behavior/Public Opinion  
Political Psychology  
Survey and Political Methodology  
Legislative Institutions  
State/Local Politics