

# Beyond GDP?

## Welfare across Countries and Time

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### Abstract

We propose a simple summary statistic for consumption-equivalent flow utility and compute its level and growth rate for a broad set of countries. This welfare index combines data on consumption, leisure, inequality, and mortality. Although the index is highly correlated with per capita GDP, deviations are often economically significant: Western Europe looks considerably closer to U.S. living standards, emerging Asia has not caught up as much, and many African and Latin American countries are farther behind due to higher levels of inequality and lower levels of life expectancy. Rising life expectancy generally boosts growth in welfare relative to income in recent decades by 0.5-1.0 percentage points per year.

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## 1. Introduction

As many economists have noted, GDP is a flawed measure of economic welfare. Leisure, inequality, mortality, morbidity, crime, natural resources, and a pristine environment are just some of the major factors affecting the standard of living within a country that are incorporated imperfectly, if at all, in GDP. The detailed report by the Stiglitz Commission (see Stiglitz, Sen and Fitoussi, 2009) is the latest attempt to sort through the criticisms of GDP and seek practical recommendations for improvement. While there are significant conceptual and empirical hurdles to including a number of these factors in a welfare measure, standard economic analysis is arguably well-equipped to deal with at least some of them.

We propose a simple summary statistic for flow utility, measured as a consumption equivalent, and compute its level and growth rate for a broad set of countries. This welfare index combines data on consumption, leisure, inequality, and mortality using the standard economics of expected utility. In its use of consumption-equivalent welfare it follows in the tradition of Lucas (1987), who calculated the welfare benefits of eliminating business cycles versus raising the growth rate.

An example is helpful. Suppose we wish to compare standards of living in France and the United States. Standard measures of GDP per person are markedly lower in France: according to the Penn World Tables, France had a per capita GDP in 2000 of just 70 percent of the U.S. value. And consumption per person in France was even lower — only 66 percent of the U.S., even combining both private consumption and government consumption. However, other indicators look better in France than in the United States (the following numbers are for the year 2000). Life expectancy at birth was around 79 years in France, versus 77 years in the United States. Leisure is higher in France — for example, on average, workers worked 1836 hours per year in the United States but only 1591 hours in France. And inequality is substantially lower: the Gini index for consumption was around 37 in the United States versus only 25 in France.

Our welfare index combines each of these factors with the basic consumption level using the expected value of a flow utility function. We report our welfare index

as a consumption equivalent: it essentially answers the question “What proportion of consumption in the United States, given the U.S. values of leisure, life expectancy, and inequality, would deliver the same expected flow utility as the values in France?” Higher life expectancy, lower inequality, and higher leisure each add about 10 percentage points to French welfare. Rather than looking like 66 percent of the U.S. value, as it does based solely on consumption, France ends up with a consumption-equivalent welfare index equal to 94 percent of that in the United States. The gap in per capita GDP is mostly eliminated by incorporating life expectancy, leisure, and inequality.<sup>1</sup>

More generally, our main findings can be summarized as follows.

1. GDP per person is an excellent indicator of welfare across a broad range of countries: the two measures have a correlation of 0.97 and similar dispersion in 2000, for example. Nevertheless, for any given country, the difference between the two measures is often economically important. Averaged across 134 countries, the typical deviation is about 20 percentage points — so changes like what we see in France are fairly common.
2. Average Western European living standards appear much closer to those in the United States (88% for welfare versus 71% for income) when we take into account Europe’s longer life expectancy, additional leisure time, and lower levels of inequality.
3. Many developing countries — including much of sub-Saharan Africa, Latin America, southern Asia, and China — are even poorer than incomes suggest because of a combination of shorter lives and extreme inequality.
4. The mean revision to growth rates is modest, with welfare growth averaging 2.09% between 1980 and 2000 versus income growth of 1.80%. A large boost from growth in life expectancy of 0.7 percentage points is offset by a declining consumption share and rising inequality.
5. While the revisions to growth rates mostly cancel out across countries, there

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<sup>1</sup>Our calculations do not conflict with Prescott’s (2004) argument that Americans work more than Europeans because of lower marginal tax rates in the U.S. The higher leisure in France partially compensates for their lower consumption.

are large changes in both directions: the mean absolute deviation between average annual welfare growth and income growth is 0.8 percentage points.

Underlying these coarse facts, the details for individual countries are often interesting. Here are three examples. First, consider growth in the United States. Falling leisure and rising inequality each reduce annual growth between 1980 and 2000 by about 0.2 percentage points, so a growth rate of 2.0 percent becomes 1.6 percent before making a correction for rising life expectancy. Second, the horrific toll of AIDS, which is difficult to uncover in GDP per capita, stands out prominently in our welfare calculations. Welfare in South Africa and Botswana, for example, is reduced by more than 50 percent because of low life expectancy.

Finally, paralleling Alwyn Young's "Tale of Two Cities" for the growth rates in Hong Kong and Singapore is an equally striking fact about levels. Per capita GDP in Hong Kong and Singapore in 2000 was about 82 percent of that in the United States. The welfare indexes are dramatically different, however, with Hong Kong at 84 percent but Singapore falling to just 43 percent. The bulk of this difference is explained by Singapore's exceptionally high investment rate, which reduces its level of consumption for a given level of income.

This last example, together with our U.S.-France comparison, emphasizes an important point. High hours worked per capita and a high investment rate are well-known to deliver high GDP, other things being equal. But these strategies have associated costs that are not reflected in GDP. Our welfare measure values the high GDP but adjusts for the lower leisure and lower consumption share to (hopefully) produce a more accurate picture of living standards.

This paper builds on a large collection of related work. Nordhaus and Tobin (1972) introduced a "Measure of Economic Welfare" (MEW) that combines consumption and leisure, values household work, and deducts urban disamenities for the United States over time. We try to incorporate life expectancy and inequality and make comparisons across countries as well as over time, but we do not attempt to account for urban disamenities. The World Bank's Human Development Index combines income, life expectancy, and literacy into a single number, first

putting each variable on a scale from zero to one and then averaging. In comparison, we combine different ingredients (consumption rather than income, leisure rather than literacy, and inequality) using a utility function to arrive at a cardinal welfare measure that can be compared across time for a given country as well as across countries. Fleurbaey (2009) contains a more comprehensive review of attempts at constructing measures of social welfare.

One of the papers most closely related to ours is Becker, Philipson and Soares (2005). They use a utility function to combine income and life expectancy into a “full income” measure. Their focus is on the evolution of cross-country dispersion, and their main finding is that dispersion decreases significantly over time when one combines life expectancy with income. Our broader welfare measure includes leisure and inequality as well as life expectancy and uses consumption instead of income as the base. Also closely related is Boarini, Johansson and d’Ercole (2006), which focuses on OECD countries. They construct a “full income” measure by valuing leisure using wages and combining it with per capita GDP. They separately consider adjusting household income for inequality according to various social welfare functions and then, separately once again, consider differences in other social indicators such as life expectancy and social capital. Our approach differs in using expected utility to create a single index of living standards for a larger set of countries.

There are many important limitations to the welfare index we calculate, and a few deserve special mention at the outset. First, our flow measure is not the same as the discounted present value of utility. Second, we evaluate the allocations both within and across countries according to one set of preferences at a time, though we do consider different functional forms and parameter values in our robustness checks. Third, we do not try to measure morbidity across individuals or countries. We use life expectancy as a very imperfect measure of health. Fourth, we make no account for direct utility benefits from the quality of the natural environment, public safety, political freedoms, and so on.

The rest of the paper is organized as follows. Section 2 lays out the simple theory underlying the calculations. Section 3 describes the “macro” data that we use in

our initial calculations, and Section 4 discusses the main results. Section 5 explores the robustness of our basic calculations along a range of dimensions, including the shape of the utility function. Section 6 presents the results for more careful calculations that directly use micro data from household surveys. These calculations have numerous advantages over our macro statistics: leisure varies across people within countries, consumption inequality is not restricted to be log normal, and so on. However, because the data requirements are significantly more demanding, we are only able to carry out these more detailed calculations for a handful of countries. Section 7 provides a longer list of caveats that must accompany our calculations. Finally, Section 8 concludes.

## 2. Theory behind the Macro Calculation

Even though different countries invariably have different relative prices, comparing GDPs across countries requires the use of a common set of prices. Similarly, although people in different countries may have different preferences, we compare welfare across countries using a common specification for preferences. To be concrete, let's create a fictitious person possessing these preferences and call him "Rawls."

Behind the veil of ignorance, Rawls is confronted with a lottery. He will live for a year in a particular country, but he doesn't know whether he will be rich or poor, hardworking or living a life of leisure, or even whether or not some deadly disease will kill him before he gets a chance to enjoy his year. Our welfare calculation is this: what proportion of Rawl's consumption as a random person in the United States would make him indifferent to living that year in, say, China or France instead? Call the answer to this question  $\lambda_{\text{China}}$  or  $\lambda_{\text{France}}$ . This is a consumption equivalent measure of the standard of living.

A quick note on a possible source of confusion. In naming our key individual "Rawls" we are referencing the veil of ignorance insight of Rawls (1971). In contrast, we wish to distance ourselves from the maximin social welfare function advocated by Rawls that puts all weight on the least well-off person in society. While that is

one possible case we could consider, it is extreme and far from our benchmark case. As we discuss next, our initial focus is a utilitarian expected utility calculation that gives equal weight to each person.

## 2.1. Setup: The Benchmark Case

**Consumption and leisure:** Let  $C$  denote an individual's annual consumption and  $\ell$  denote leisure or time spent in home production during the year. We assume that flow utility for Rawls is

$$u(C, \ell) = \bar{u} + \log C + v(\ell), \quad (1)$$

where  $v(\ell)$  captures the utility from leisure. In Section 5, we will consider preferences with more curvature over consumption and relax the additive separability with leisure, but this simpler specification turns out to be conservative and yields clean, easily-interpreted closed-form solutions.

**Life expectancy:** To evaluate the welfare consequences of mortality, put Rawls behind the veil of ignorance, and consider the case of Kenya. Behind the veil, Rawls could be assigned any age for his year in Kenya with equal probability. Rawls is then confronted with the cumulative mortality rate associated with that age in determining whether he dies or lives to consume for the year.

Let  $S(a)$  denote the fraction of the population that survives to age  $a$  and suppose the maximum age is 100. Integrating over the uniform age distribution and considering survival probabilities, the overall probability that Rawls is alive and gets to consume is

$$p = \int_0^{100} S(a) da / 100 = e/100 \quad (2)$$

where  $e$  is the standard measure of life expectancy at birth.<sup>2</sup> That is, because consumption does not vary by age in our macro calculations, differences in mortality rates across countries end up being summarized by the standard life expectancy measure. With probability  $1 - p = 1 - e/100$ , Rawls dies before getting to consume

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<sup>2</sup>This last expression comes from a standard result in demography, obtained by integrating by parts: if  $f(a)$  is the density of deaths by age, life expectancy  $\int_0^{100} a f(a) da$  is equal to the integral of the survival probabilities.

and is assigned a level of utility that is normalized to be zero (this is a free normalization of no consequence).

Therefore, with guaranteed consumption  $C$  and leisure  $\ell$ , expected utility for Rawls is

$$p \cdot u(C, \ell) + (1 - p) \cdot 0 = e \cdot u(C, \ell)/100. \quad (3)$$

The “100” upper bound on life expectancy is an irrelevant constant, so from now on we will drop it.

**Inequality:** Rather than being a guaranteed constant, now suppose consumption in a country is log-normally distributed with arithmetic mean  $c$  and a standard deviation of log consumption given by  $\sigma$ . Furthermore, assume consumption and mortality are uncorrelated. As usual,  $E[\log C] = \log c - \sigma^2/2$ .<sup>3</sup> Behind the veil of ignorance, inequality reduces utility through the standard channel of diminishing marginal utility. A more sharply curved utility function would penalize inequality even more; we will explore this in our robustness checks below.

For the macro calculations, we do not have data on inequality in leisure within a country, so we suppress this channel for now. In our calculations using micro data later in the paper, this additional effect will be made explicit.

**Rawlsian Utility:** Given this setup, we can now specify overall expected utility. Behind the veil of ignorance — facing the survival schedule  $S(a)$  and the log-normal distribution for consumption — expected utility for Rawls is

$$V(e, c, \ell, \sigma) = e \left( \bar{u} + \log c + v(\ell) - \frac{1}{2}\sigma^2 \right). \quad (4)$$

## 2.2. The Welfare Calculation across Countries

Suppose Rawls could live as a random person in the United States or as a random person in some other country, indexed by  $i$ . By what factor,  $\lambda_i$ , must we adjust Rawls’ consumption in the United States to make him indifferent between living

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<sup>3</sup>Heathcote, Storesletten and Violante (2008) perform an analogous calculation for the impact of changes in labor market risk on welfare through both consumption and leisure volatility.

in the two countries? With our setup above, the answer to this question satisfies

$$V(e_{us}, \lambda_i c_{us}, \ell_{us}, \sigma_{us}) = V(e_i, c_i, \ell_i, \sigma_i). \quad (5)$$

Given our benchmark functional form for utility, the solution can be written explicitly as

$$\begin{aligned} \log \lambda_i = & \frac{e_i - e_{us}}{e_{us}} (\bar{u} + \log c_i + v(\ell_i) - \frac{1}{2} \sigma_i^2) && \text{Life Expectancy} \\ & + \log c_i - \log c_{us} && \text{Consumption} \\ & + v(\ell_i) - v(\ell_{us}) && \text{Leisure} \\ & - \frac{1}{2} (\sigma_i^2 - \sigma_{us}^2) && \text{Inequality} \end{aligned} \quad (6)$$

This expression provides a nice additive decomposition of the forces that determine welfare in country  $i$  relative to that in the United States. The first term captures the effect of differences in life expectancy: it is the percentage difference in life expectancy weighted by how much a year of life is worth — the flow utility in country  $i$ . The remaining three terms are straightforward and denote the contributions of differences in consumption, leisure, and inequality.

It is also useful to decompose the *ratio* of our welfare measure to per capita GDP. Let  $\tilde{y}_i \equiv y_i/y_{us}$  denote per capita GDP relative to the United States. Subtracting the log of  $\tilde{y}_i$  from both sides of the preceding equation yields the following decomposition:

$$\begin{aligned} \log \frac{\lambda_i}{\tilde{y}_i} = & \frac{e_i - e_{us}}{e_{us}} (\bar{u} + \log c_i + v(\ell_i) - \frac{1}{2} \sigma_i^2) && \text{Life Expectancy} \\ & + \log c_i/y_i - \log c_{us}/y_{us} && \text{Consumption Share} \\ & + v(\ell_i) - v(\ell_{us}) && \text{Leisure} \\ & - \frac{1}{2} (\sigma_i^2 - \sigma_{us}^2) && \text{Inequality} \end{aligned} \quad (7)$$

That is, looking at welfare relative to income simply changes the interpretation of consumption in the decomposition. The consumption term now refers to the *share* of consumption in GDP. A country with a low consumption share will have lower

welfare relative to income, other things equal. Of course, if this occurs because the investment rate is high, this will raise welfare in the long run (as long as the economy is below the golden rule). Nevertheless, flow utility will be low *relative* to per capita GDP.

### 2.3. The Welfare Calculation over Time

Suppose the country  $i$  that we are comparing to is not China or France but rather the United States itself in an earlier year. In this case, one can divide by the number of periods, e.g.  $T = 2000 - 1980 = 20$ , and obtain a growth rate of the consumption equivalent. And of course we can do this for any country, not just the United States:

$$g_i \equiv -\frac{1}{T} \log \lambda_i. \quad (8)$$

This growth rate can similarly be decomposed into terms reflecting changes in life expectancy, consumption, leisure, and inequality, as in equation (6).<sup>4</sup>

## 3. Data and Calibration for the Macro Calculation

### 3.1. Data Sources

We require data on income, consumption, leisure, life expectancy, and inequality. The sources for this data are discussed briefly here. More detail is available in the data appendix.

**Income and consumption:** Our source for this data is the Penn World Tables, Version 6.3. In comparing consumption across countries, an important issue that arises is the role of government consumption. For example, in many European countries, the government purchases much of education and healthcare, whereas

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<sup>4</sup>One additional issue arises with the growth rate. Treating the year 2000 as the benchmark means that the percentage change in life expectancy gets weighted by the flow utility in the initial year, 1980. For a country exhibiting rapid growth, the initial year becomes increasingly unrepresentative. Analogous to fixed weighting versus chain weighting, an obvious solution is to compute the growth rate in every year and average over time. Given our lack of annual data, especially for inequality measures, we instead compute the growth rate using the initial year weight and the final year weight and report the average of the two.

these are to a greater extent labeled as private consumption in the United States. One could make a case for subtracting these expenditures out of the U.S. data (as they are forms of investment, at least to some extent). The macro data from the Penn World Tables, however, does not allow this split to be done. As an alternative, we add private and government consumption together for all countries in constructing our benchmark measure of consumption. To see the difference this makes, consider the comparison of the United States and France. Per capita GDP in France is 70.1% of that in the United States. Private consumption in France is 57.5% of the U.S. value, while private plus public consumption is 66.3%.

**Leisure/home production:** We measure time spent in leisure or home production as the difference between a time endowment and time spent in employment. Our measure of time engaged in market work aims to capture both the extensive and intensive margins. For the extensive margin, the Penn World Tables, Version 6.3 provides a measure of employment, apparently taken from the Groningen Growth and Development Center. We divide this employment measure by the adult population, i.e. those ages 15 and over (obtained from the World Bank). Our measure of the intensive margin is annual hours worked per worker. For OECD countries, this measure comes directly from [SourceOECD](#). For non-OECD countries, we impute annual hours per worker using a measure of average weekly hours in manufacturing from the [International Labour Office](#). More details are presented in Appendix A. The (post-imputation) data underlying our leisure measure are shown in Figure 1.<sup>5</sup>

Assuming a time endowment of  $16 \times 365 = 5840$  hours per year (sleep is counted as neither work nor leisure), our measure of  $\ell$  is

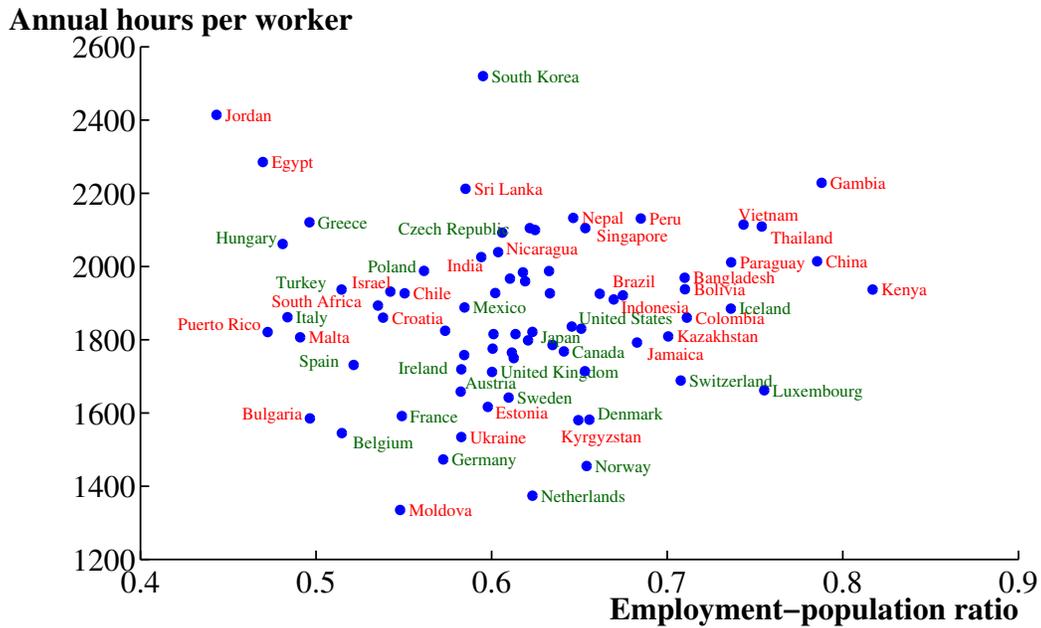
$$\ell = 1 - \frac{\text{annual hours worked per worker}}{16 \times 365} \cdot \frac{\text{employment}}{\text{adult population}}.$$

In the United States, the ratio of employment to adult population is 0.65 and average annual hours worked is 1,836. These values imply that the fraction of time devoted

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<sup>5</sup>Parente, Rogerson and Wright (2000) argue that barriers to capital accumulation explain some of this variation in market hours worked. Like us, they emphasize the gain in home production alongside the loss in market output. Like Prescott (2004), Ohanian, Raffo and Rogerson (2008) attribute some of the OECD differences to tax rates.

Figure 1: Intensive and Extensive Margins of Work



Note: Annual hours worked for countries with dark green names are taken from the OECD, while hours for countries with red names are imputed based on average weekly hours in manufacturing from the ILO.

to leisure and home production is just under 80%. Germany has one of the highest values of  $\ell$  in our data. Its employment-population ratio is 0.57 and average annual hours worked is only 1,473, so that the leisure fraction of the time endowment is 86%. To see why these basic numbers are so high, notice that workers, who are only about half the population, usually devote more than 2/3 of their time endowment to leisure, so leisure and home production are pretty high everywhere and vary by less than one might have thought.

**Life expectancy:** These data are taken directly from the World Bank's HNPStats database, <http://go.worldbank.org/N2N84RDV00>, series code SP.DYN.LE00.IN.

**Inequality:** The source for our inequality data is the UNU-WIDER World Income Inequality Database, Version 2.0c, dated May 2008. The WIID database reports income and consumption Gini coefficients from a variety of micro data sets for many countries and many years. We use consumption measures when they are available and infer consumption measures from income measures when only the latter are available. For the cross-sectional analysis, we average across available observations that meet a certain quality threshold for the period 1990 to 2004. For the time-series analysis, we use data from 1974–1986 to construct a 1980 estimate and from 1994–2004 to construct a 2000 estimate.

According to Aitchison and Brown (1957, p. 112), when consumption is log-normally distributed the Gini coefficient  $G$  and the standard deviation of log consumption  $\sigma^2$  are related by the following formula:<sup>6</sup>

$$G = 2\Phi\left(\frac{\sigma}{\sqrt{2}}\right) - 1 \quad (9)$$

where  $\Phi(\cdot)$  is the cdf of the standard normal distribution. We invert this formula and use it to compute the standard deviation given the Gini coefficients from the WIID database. The results are shown in Figure 2.

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<sup>6</sup>Somewhat confusingly, Aitchison and Brown use the letter  $L$  to denote the standard Gini coefficient relevant here and  $G$  to denote (the irrelevant) Gini's coefficient of mean difference.



calibration. As we discuss in the robustness section, the results are not sensitive to this choice.

To get the utility weight on leisure,  $\theta$ , recall that the first-order condition for the labor-leisure decision in many environments is  $u_\ell/u_c = w(1 - \tau)$ , where  $w$  is the wage and  $\tau$  is the marginal tax rate on labor income. For our benchmark calibration, we assume this first-order condition holds in the United States. Given our functional form assumptions, this leads to  $\theta = w(1 - \tau)(1 - \ell)^{-1/\epsilon}/c$ . Equating consumption to labor income as a rough empirical regularity in the U.S., where consumption and labor income both hover around 70% of GDP, this first-order condition implies  $\theta = (1 - \tau)(1 - \ell)^{-\frac{1+\epsilon}{\epsilon}}$ . We take the marginal tax rate in the United States from Barro and Redlick (2009), who report a value of 0.387 for 1998–2002, consistent with the 40 percent rate used by Prescott (2004). Since  $\ell_{us} = .7970$  in our data, our benchmark case sets  $\theta = 14.883$ .

Calibration of the intercept in flow utility,  $\bar{u}$ , is less familiar. The value of this parameter matters because of the role played by life expectancy: additional life means more periods of flow utility, so the level of flow utility is key to valuing differences in life expectancy. We choose  $\bar{u}$  so that a 40-year old in the United States in 2000 has a value of remaining life equal to \$3 million in 2000 prices, the baseline value from Hall and Jones (2007). This value is a relatively conservative choice, but consistent with the literature; see, for example, Murphy and Topel (2006) and Ashenfelter and Greenstone (2004). This leads to  $\bar{u} = 4.1466$  when consumption in the United States is normalized to 1 in the year 2000 and leisure is set equal to its observed value of 0.7970.<sup>7</sup>

## 4. Standards of Living: the Macro Calculation

We now carry out welfare calculations across countries and over time using the macro data. The calculation across countries is the quantitative implementation

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<sup>7</sup>For this exercise, we use the mortality data by age for the 2000–2005 period from the Human Mortality Database, <http://www.mortality.org/cgi-bin/hmd/country.php?cntr=USA&level=1>. We assume consumption grows at a constant annual rate of 2% as the individual ages.

of equation (7). The calculation over time will be for the growth rate version of this expression, equation (8). We present our results in the form of several “key points”.

#### 4.1. Across Countries

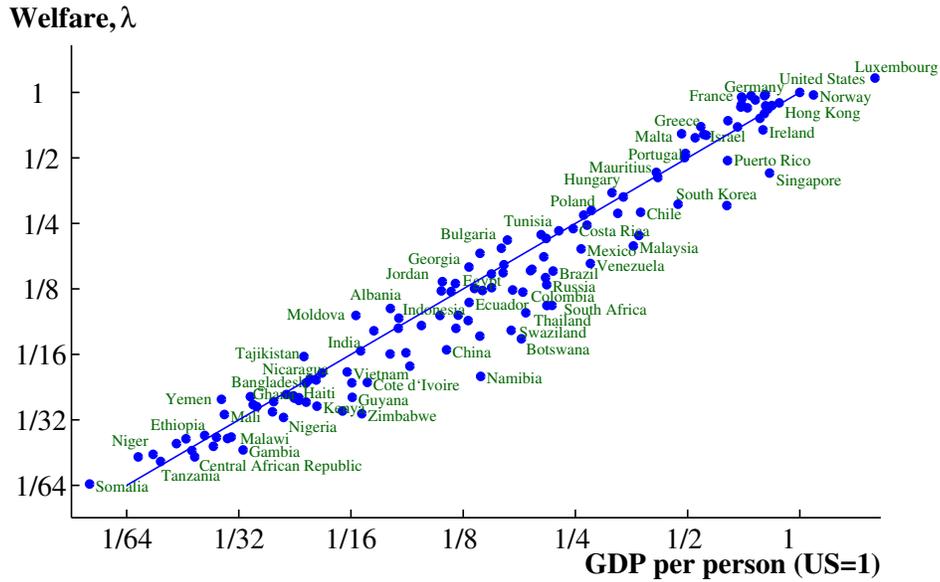
**Key Point 1: GDP per person is an excellent indicator of welfare across the broad range of countries: the two measures have a correlation of 0.97. Nevertheless, for any given country, the difference between the two measures can be important. Averaged across 134 countries, the typical deviation is about 20%.**

Figure 3 provides a useful overview of our findings for welfare across countries and in particular illustrates our first point. The top panel plots the welfare measure,  $\lambda$ , against GDP per person for the year 2000. What emerges most prominently from this figure is that the two measures are extremely highly correlated, with a correlation coefficient (for the logs) of 0.97. While there are clearly some departures from the 45-degree line, the results provide strong support for the notion that per capita GDP is a good approximation to welfare under our assumptions. The two statistics are not only highly correlated but similarly dispersed (e.g., 32- or 64-fold differences).

The bottom panel provides a more revealing look at the deviations. This figure plots the ratio of welfare to per capita GDP across countries, and here we see substantial deviations from unity. Countries like France and Sweden have welfare measures that are 35% higher than their income. At the other end of the spectrum, Zimbabwe, China, Russia, and Singapore have welfares that are more than 40% lower than their incomes. The mean absolute deviation from unity is 0.223 in logs.

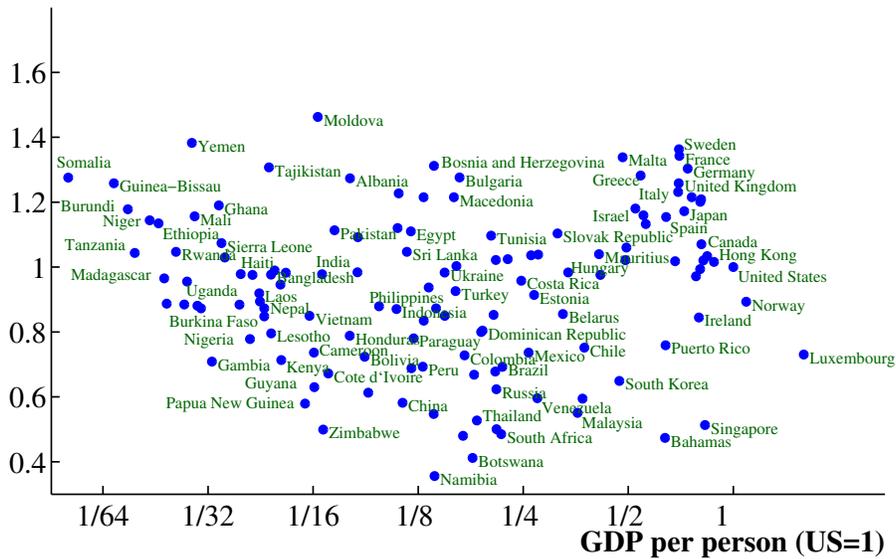
How do we reconcile these two panels? Welfare and income for a given country may differ by 20 or 40 percent. However, welfare and income vary across countries by a *factor* of 20 or 40 or more. So looking across the broad range of countries the two measures will seem quite similar.

Figure 3: Welfare and Income across Countries, 2000



(a) Welfare and income are highly correlated at 0.97...

The ratio of Welfare to Income



(b) ...but this masks substantial variation in the ratio of  $\lambda$  to GDP per capita. The mean absolute deviation from unity is about 20%.

Table 1: Welfare and Income Summary Statistics, 2000

Country	Welfare $\lambda$	Per capita Income	Log Ratio	— Decomposition —			
				Life Exp.	C/Y	Leisure	Inequa- lity
Average, unweighted	0.264	0.273	-0.103	-0.091	0.071	-0.026	-0.058
Average, pop-weighted	0.213	0.222	-0.189	-0.107	0.034	-0.065	-0.050
Mean absolute dev.	...	...	0.222	0.139	0.188	0.097	0.126
Standard deviation	0.307	0.294	0.284	0.151	0.219	0.124	0.170
<i>Regional Averages</i>							
United States	1.000	1.000	0.000	0.000	0.000	0.000	0.000
Western Europe	0.878	0.710	0.210	0.060	-0.073	0.119	0.103
Eastern Europe	0.185	0.217	-0.188	-0.215	-0.020	0.041	0.006
Latin America	0.154	0.214	-0.321	-0.125	0.054	-0.031	-0.219
N. Africa, Middle East	0.138	0.159	-0.134	-0.159	-0.053	0.084	-0.006
Coastal Asia	0.106	0.127	-0.278	-0.117	0.014	-0.126	-0.049
Sub-Saharan Africa	0.038	0.053	-0.171	-0.096	0.217	-0.114	-0.177

Note: Log Ratio denotes the log of the ratio of  $\lambda$  to per capita GDP (US=1). The decomposition applies to this ratio; that is, it is based on equation (6) but includes an additional term on both sides for relative GDP per person, which appears in the consumption term of the decomposition. That is, the log Ratio is the sum of the last four terms in the table: the life expectancy effect, the consumption share of GDP, leisure, and inequality. (Of course, the sum does not hold for the mean absolute deviation or the standard deviation.) Sample size is 134 countries, and regional averages are population weighted.

**Key Point 2: Average Western European living standards appear much closer to those in the United States when we take into account Europe’s longer life expectancy, additional leisure time, and lower levels of inequality.**

Table 1 presents summary statistics for our welfare decomposition. Of particular interest at the moment are the regional averages. Per capita GDP in Western Europe is 71% of that in the United States. Welfare, in contrast, is 88% of the U.S. value, higher on average by 21 log points (which we will often call “percent” or “percentage points” in the remainder of this paper). The last four columns of the table show how this 21 percent difference breaks down. Higher life expectancy in Western Europe

is worth 6 percentage points. The lower consumption share *reduces* welfare by 7 percentage points. Higher leisure in Western Europe is worth 12 percentage points. Finally, lower inequality adds 10 percentage points.

Detail for a selection of countries is reported in Table 2. The evidence for France, Germany, Italy, and the United Kingdom all support this point. The welfare comparison largely eliminates the gap in per capita GDP for France and Germany and narrows it considerably in Italy and the U.K.

Differences between welfare and income are also quite stark for East Asia, as shown in the middle rows of Table 2. According to GDP per person, Singapore and Hong Kong are close to U.S. income, at about 82%. The welfare measure substantially alters this picture. Hong Kong is largely unchanged at 84% while Singapore falls in half, dropping to 43%. A similar decline occurs in South Korea, from 47% in income to 31% in welfare. Both countries, and Japan as well, see their welfare limited sharply by their well-known low consumption shares. This force is largest for Singapore, where the consumption share of GDP is substantially below 0.5. This is, of course, the levels-analog of Alwyn Young's (1992) growth accounting point. Singapore has sustained a very high investment rate in recent decades. This capital accumulation raises income and consumption in the long run, but the effect on consumption is less than the effect on income, which reduces the welfare-income ratio. Similarly, leisure is low in Singapore and South Korea, also reducing welfare for a given level of income. Working hard and investing for the future are well-established means for raising GDP. Nevertheless, these approaches have costs that are not reflected in GDP itself.

**Key Point 3: Many developing countries — including much of sub-Saharan Africa, Latin America, southern Asia, and China — are poorer than incomes suggest because of a combination of shorter lives and extreme inequality.**

This point can be seen clearly in the regional averages for sub-Saharan Africa and Latin America at the bottom of Table 1. Countries in sub-Saharan Africa have welfare that is about 17% lower than their income; in Latin America, the difference

Table 2: Welfare and Income across Countries, 2000

Country	Welfare $\lambda$	Per capita Income	Log Ratio	<i>Decomposition</i>			
				LifeExp	$C/Y$	Leisure	Inequality
United States	1.000	1.000	0.000	0.000	0.000	0.000	-0.000
				77.0	0.762	0.797	0.675
Germany	0.964	0.740	0.265	0.041	-0.053	0.151	0.126
				77.9	0.722	0.856	0.452
France	0.941	0.701	0.295	0.084	-0.055	0.140	0.125
				78.9	0.721	0.850	0.454
U.K.	0.878	0.698	0.230	0.032	0.036	0.076	0.086
				77.7	0.789	0.824	0.532
Italy	0.856	0.695	0.208	0.108	-0.113	0.130	0.083
				79.5	0.681	0.846	0.538
Japan	0.848	0.724	0.159	0.172	-0.146	0.025	0.108
				81.1	0.658	0.806	0.489
Hong Kong	0.838	0.821	0.021	0.163	-0.064	-0.008	-0.071
				80.9	0.714	0.794	0.772
Singapore	0.426	0.829	-0.667	0.036	-0.581	-0.106	-0.016
				78.1	0.426	0.765	0.698
South Korea	0.306	0.471	-0.432	-0.038	-0.273	-0.184	0.063
				75.9	0.580	0.743	0.574
Mexico	0.191	0.259	-0.306	-0.081	-0.018	0.041	-0.247
				74.0	0.748	0.811	0.974
Brazil	0.151	0.218	-0.367	-0.163	0.123	-0.060	-0.266
				70.4	0.861	0.778	0.994
Russia	0.131	0.209	-0.472	-0.282	-0.126	0.005	-0.069
				65.3	0.672	0.799	0.771
South Africa	0.105	0.216	-0.724	-0.506	0.122	0.083	-0.423
				56.1	0.861	0.826	1.140
Thailand	0.097	0.184	-0.640	-0.164	-0.111	-0.245	-0.120
				68.3	0.682	0.728	0.834
Indonesia	0.094	0.108	-0.139	-0.176	0.057	-0.050	0.031
				67.5	0.806	0.781	0.627
Botswana	0.074	0.179	-0.887	-0.577	-0.171	0.028	-0.167
				48.9	0.642	0.807	0.889
China	0.066	0.113	-0.542	-0.070	-0.088	-0.239	-0.145
				71.4	0.698	0.729	0.863
India	0.065	0.066	-0.022	-0.204	0.148	-0.009	0.043
				62.5	0.883	0.794	0.607
Malawi	0.026	0.029	-0.127	0.034	0.254	-0.186	-0.229
				46.0	0.982	0.743	0.956

Note: The second line for each country displays the raw data on life expectancy, the consumption share, leisure per adult, and the standard deviation of log consumption. See notes to Table 1.

is even larger at around 32%. In both cases, the key forces are lower life expectancy and higher inequality.

The details for a number of countries are reported in the lower half of Table 2, where the same story appears repeatedly. A life expectancy of only 65 years cuts Russia's welfare by nearly 30 percent. Massive inequality in Brazil (a standard deviation of log consumption of 0.99) lowers welfare by 27 percent.

Two other comparisons stand out. First, consider China and India. According to GDP per person, China is richer than India in 2000, at 11.3% of the United States versus 6.6%. Indian welfare suffers from low life expectancy but makes up this ground because of a high consumption share and modest inequality. China, in contrast, suffers along every dimension. Low life expectancy, low consumption, and high inequality each reduce welfare by something like 10%, and lower leisure has an even larger effect. As a result, Chinese welfare is much lower than income at 6.6% of the U.S., placing it at the same level as India, at least in the year 2000.

Finally, consider South Africa and Botswana. According to GDP per capita, these are relatively rich developing countries with about 20% of U.S. income. AIDS, however, has dramatically reduced life expectancy to around 50-55 years, which in turn lowers welfare by more than 50 log points in these countries. Inequality in South Africa is among the highest in the world, with a standard deviation of log consumption of 1.1, which further reduces welfare by 42 log points. The net effect of these changes is to push welfare substantially below income: both countries have welfare measures below 11%, placing them just ahead of China and India.

It is interesting to contrast the effect of low life expectancy in South Africa and Botswana with that in Malawi. Life expectancy in Malawi is even lower than in Botswana, yet the associated welfare loss is surprisingly small at 3.4 log points. The reason can be seen back in equation (6): the percentage loss in life expectancy is multiplied by the flow value of utility. Malawi turns out to be so poor that expected flow utility is nearly zero. Malawi's consumption/leisure bundle is sufficiently low that Rawls is almost indifferent between living and dying there. The 33-year shortfall in life expectancy in Malawi has very little additional cost for this reason.

## 4.2. Over Time

We turn now to constructions of welfare growth over time. That is, rather than comparing Rawls' expected utility from living in the United States versus another country in the same year, we consider how Rawls might value living in the same country in 1980 versus in 2000. The decomposition in equation (6) remains valid, only we now express it in growth rate terms as in equation (8). We begin with a point that summarizes the differences between welfare growth and growth in per capita GDP:

**Key Point 4: The mean revision to growth rates is small, with welfare growth averaging 2.09% between 1980 and 2000 versus income growth of 1.80%. A large boost from growth in life expectancy of 0.7 percentage points is offset to some extent by a declining consumption share and rising inequality.**

This point can be seen graphically in Figure 4. Welfare growth and income growth are strongly correlated at 0.88, and the average growth rate across countries is quite similar. Table 3 displays summary statistics and regional averages for welfare growth that support this point.

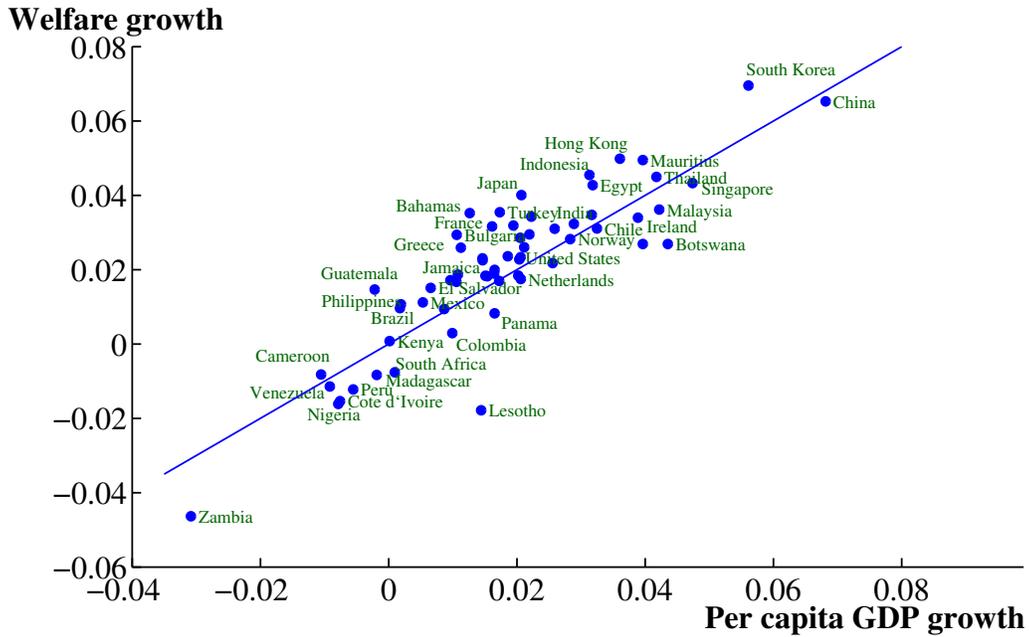
**Key Point 5: While the revisions to growth rates cancel out on average, there are large changes in both directions: the mean absolute deviation between welfare growth and income growth is more than 0.8 percentage points.**

As the bottom panel of Figure 4 shows, there are interesting differences between welfare and income growth. The average absolute value of the difference between annual welfare and income growth from 1980 to 2000 is 0.81 percentage points.

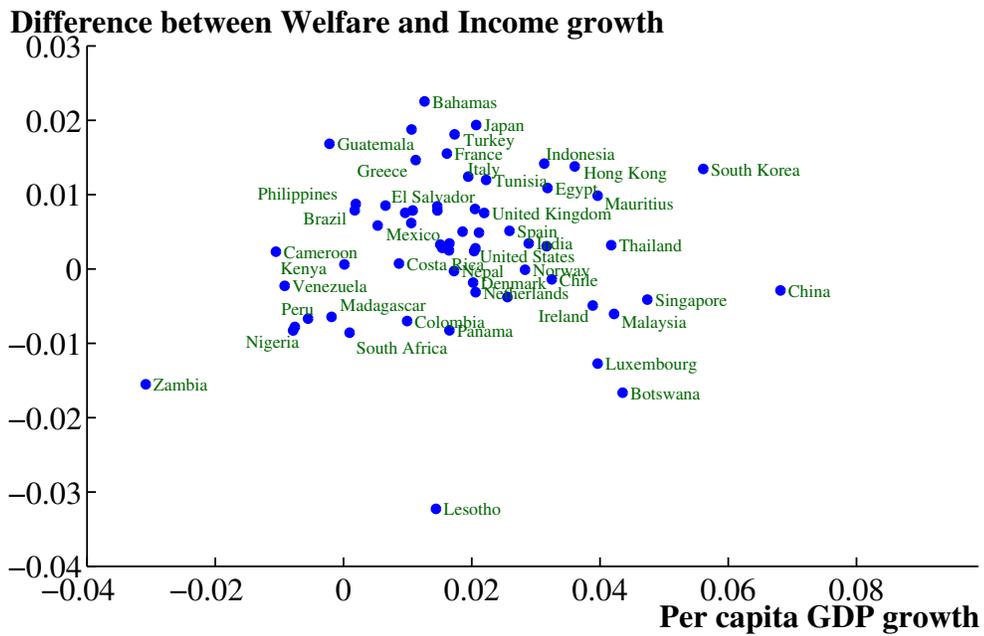
Table 4 shows the welfare growth decomposition for a selection of countries. Some of the major highlights are listed below:

**U.S. growth:** U.S. income growth averages 2.04% per year. Welfare growth is reduced by nearly half a percentage point a year because of declining leisure and rising inequality. Rising life expectancy boosts growth by 0.8 percentage points, while a slight decline in the consumption share takes off 0.1 percentage points. The net

Figure 4: Welfare and Income Growth, 1980–2000



(a) The correlation between welfare growth and income growth is 0.88.



(b) The average absolute value of the difference between welfare and income growth is 0.81 percentage points.

Table 3: Welfare and Income Growth, 1980–2000

Country	Welfare $\lambda$	Per capita Income	Differ- ence	<i>Decomposition</i>			Inequa- lity
				Life Exp.	$C/Y$	Leisure	
Average, unweighted	2.09	1.80	0.29	0.68	-0.27	0.03	-0.15
Average, pop-weighted	3.61	3.31	0.30	0.57	-0.06	0.07	-0.27
Mean absolute dev.	...	...	0.81	0.77	0.49	0.28	0.29
Standard deviation	2.05	1.72	0.99	0.56	0.60	0.37	0.37
<i>Regional Averages</i>							
Coastal Asia	4.84	4.62	0.22	0.44	0.06	0.09	-0.37
Western Europe	2.88	2.00	0.88	0.90	-0.16	0.10	0.03
United States	2.28	2.04	0.24	0.78	-0.11	-0.18	-0.25
Latin America	0.81	0.41	0.40	1.03	0.05	-0.41	-0.26
Sub-Saharan Africa	-1.23	-0.54	-0.70	-0.08	-0.48	0.13	-0.27

Note: Average annual growth rates. The decomposition applies to the “Difference,” that is, to the difference between the first two data columns. Sample size is 62 countries, and regional averages are population weighted.

Table 4: Welfare and Income Growth, 1980–2000

Country	Welfare	Per capita	Difference	<i>Decomposition</i>			
	$\lambda$	Income		LifeExp	<i>C/Y</i>	Leisure	Ineq.
South Korea	6.95	5.61	1.34	1.41	-0.74	0.51	0.16
				65.8, 75.9	.671, .580	.718, .743	.580, .522
China	6.52	6.81	-0.29	0.23	-0.07	0.08	-0.52
				65.5, 71.4	.708, .698	.727, .731	.443, .637
Hong Kong	4.98	3.61	1.38	1.14	0.42	0.37	-0.56
				74.7, 80.9	.656, .714	.771, .794	.681, .829
Indonesia	4.55	3.13	1.42	1.13	0.59	-0.22	-0.08
				54.8, 67.5	.717, .806	.784, .771	.622, .648
Singapore	4.33	4.74	-0.41	1.05	-0.91	-0.20	-0.35
				71.5, 78.1	.511, .426	.777, .766	.622, .726
Japan	4.01	2.07	1.93	0.95	0.31	0.55	0.13
				76.1, 81.1	.618, .658	.771, .806	.543, .494
Malaysia	3.62	4.22	-0.61	0.77	-1.42	-0.16	0.20
				66.9, 72.6	.709, .533	.796, .786	.816, .765
Turkey	3.54	1.73	1.81	1.13	-0.42	0.75	0.35
				61.4, 70.4	.871, .801	.778, .829	.831, .742
Ireland	3.40	3.89	-0.49	0.76	-1.31	-0.14	0.21
				72.7, 76.4	.718, .552	.840, .828	.589, .514
India	3.23	2.89	0.34	0.45	0.12	0.10	-0.32
				55.7, 62.5	.862, .883	.788, .794	.565, .669
Italy	3.19	1.95	1.24	1.15	-0.09	0.13	0.06
				73.9, 79.5	.693, .681	.835, .846	.557, .536
France	3.16	1.61	1.55	1.01	-0.09	0.34	0.29
				74.2, 78.9	.734, .721	.822, .850	.560, .446
U.K.	2.95	2.19	0.75	0.87	-0.03	0.08	-0.17
				73.7, 77.7	.794, .789	.818, .824	.448, .520
Botswana	2.69	4.35	-1.66	-1.23	-0.88	0.29	0.16
				60.5, 48.9	.766, .642	.783, .801	.906, .871
United States	2.28	2.04	0.24	0.78	-0.11	-0.18	-0.25
				73.7, 77.0	.778, .762	.809, .797	.601, .680
Mexico	1.12	0.53	0.58	1.09	-0.01	-0.32	-0.19
				66.8, 74.0	.749, .748	.835, .811	.827, .871
Brazil	0.96	0.18	0.79	1.08	0.23	-0.44	-0.08
				62.8, 70.4	.822, .861	.796, .769	.957, .973
Colombia	0.29	0.99	-0.70	0.65	0.04	-0.74	-0.65
				65.7, 71.1	.849, .856	.801, .756	.780, .932
South Africa	-0.76	0.10	-0.86	-0.19	0.14	0.15	-0.96
				57.2, 56.1	.837, .861	.807, .818	.762, .981
Cote d'Ivoire	-1.54	-0.76	-0.78	-0.57	-0.75	0.30	0.24
				53.5, 47.4	.903, .777	.769, .787	.847, .788

Note: The second line for each country displays the raw data on life expectancy, the consumption share, leisure per capita, and the Gini coefficient for 1980 and 2000. See notes to Table 3.

effect of these changes is a slight increase, and welfare growth averages 2.28%. Of our 62 countries, U.S. income growth is ranked 49th; welfare growth is ranked more highly at 32nd.

**Japan:** Japan, with its “lost decade” after 1990, rises even more in the rankings when moving from income to welfare. Between 1980 and 2000 income growth in both the United States and Japan averaged just over 2.0% per year. But increasing life expectancy, a rising consumption share, rising leisure, and falling inequality essentially double Japan’s growth to 4.01% per year, almost two percentage points faster than U.S. growth over this period. Japan remains one of the fastest growing economies in the world over this period when these additional components of welfare are included.

**U.S. versus Western Europe:** Income growth in the United States and Western Europe is roughly the same, at 2.0%. According to the welfare measure, however, Western Europe grows appreciably faster at 2.9%, with substantial gains coming from life expectancy, leisure and inequality.

Table 4 illustrates this point in the cases of France, Italy, and the United Kingdom. Income growth in France and Italy was noticeably slower than in the U.S. and U.K. Welfare growth in all three European countries rises sharply relative to the United States, however, with all three growing at rates of nearly 3% or more. Growth in France doubles, from 1.6% to 3.2%. Life expectancy, leisure, and inequality all contribute to the gain.

**China:** According to our welfare measure, China is no longer the fastest growing country in the world from 1980 to 2000. Chinese growth is reduced by 0.3 percentage points per year, due mostly to rising inequality. China and South Korea swap places at the top of the list of fast-growing countries, with growth in South Korea rising to 7.0% and growth in China falling to 6.5%. Another interesting comparison is with India, which sees its growth gap with China narrow slightly as growth in India rises to 3.2%.

**Latin America:** As shown in the regional averages reported in Table 3, Latin America gains the most of any region of the world from rising life expectancy, boosting growth by a percentage point. Unfortunately, declines in leisure and rising in-

equality offset most of this gain. As with most other regions of the world outside Western Europe, rising inequality reduces growth by about 0.25 percentage points. Outside of Asia, people in the poorest countries of the world fell further behind people in the richest countries, and this contrast is magnified by focusing on welfare instead of income.

**AIDS in Africa:** South Africa, Botswana, and Cote d'Ivoire all see their growth rate reduced sharply by AIDS. In South Africa, declining life expectancy slows growth by 0.2 percentage points, while rising inequality slows growth by another 1.0 percentage point. The net effect is to reduce South Africa's annual growth from 0.10% to -0.76%. Young (2005) pointed out that AIDS was a tragedy in Africa but that it might have beneficial effects on GDP performance by raising the amount of capital per worker. Our welfare measure provides one way of adding these two components together to measure the net cost which, as Young suspected, proves to be substantial. Botswana loses 1.2 percentage points from declining life expectancy and sees its growth rate fall from one of the fastest in the world at 4.35% to just below the average rate for Western Europe, at 2.69%.

**The new "Singaporeans":** An important contributor to growth in GDP per person in many rapidly-growing countries is factor accumulation: increases in the investment rate and increases in the employment. This point was emphasized by Young (1992) in his study of Hong Kong and Singapore. Yet this growth comes at the expense of current consumption and leisure, so growth in GDP provides an incomplete picture of overall economic performance.

Table 4 shows that many of the world's fastest growing countries are imitating Singapore in this respect. In terms of welfare growth, Singapore, Malaysia, and Ireland all lose more than a full percentage point of annual growth to these channels. Equally interesting, the countries in this list remain among the fastest growing countries in the world as these negative effects are typically countered by large gains in life expectancy. Brazil and Colombia each lose more than 0.4 percentage points of growth to falling leisure.

## 5. Robustness

Our benchmark results required strong assumptions about the functional form and parameter values of Rawls' utility function. Here we gauge the robustness of our calculations to alternative specifications of utility.

Our benchmark utility function added log consumption to the intercept and leisure term. This choice yielded an additive decomposition of welfare differences in (6). Now consider a more general utility function with non-separable preferences over consumption and leisure:

$$u(C, \ell) = \bar{u} + \frac{(C + \bar{c})^{1-\gamma}}{1-\gamma} \left( 1 + (\gamma - 1) \frac{\theta \epsilon}{1 + \epsilon} (1 - \ell)^{\frac{1+\epsilon}{\epsilon}} \right)^\gamma - \frac{1}{1-\gamma}, \quad (10)$$

This functional form reduces to our baseline specification when  $\gamma = 1$  and  $\bar{c} = 0$ .

In the special case of  $\bar{c} = 0$ , this is the “constant Frisch elasticity” functional form advocated by Shimer (2009) and Trabandt and Uhlig (2009). The parameter  $\epsilon$  is the constant Frisch elasticity of labor supply (the elasticity of time spent working with respect to the real wage, holding fixed the marginal utility of consumption).

Table 5 summarizes a range of robustness checks based on this general form for preferences. The one sentence summary is that, overall, the results for our benchmark case are typically “conservative” and become even stronger under the various alternatives we consider.

The first several cases in Table 5 impose more curvature over consumption than in the log case. With  $\gamma = 1.5$ , the mean absolute deviation from unity for the ratio of welfare to income rises to 0.294, up from 0.196 in the baseline case. Consumption inequality is more costly to Rawls with  $\gamma = 1.5$  than in our baseline of  $\gamma = 1$ . The mean absolute deviation between income growth and welfare growth is less affected, actually falling from 0.82 in the baseline to 0.74.

The final column of Table 5, however, reports the number of countries with *negative* flow utility in 2000. In the baseline case there are 14 such countries — invariably the poorest — in which low average consumption drives Rawls into negative territory. Presumably these are not the preferences of individuals living in these

Table 5: Robustness — Summary Results

Robustness check	— <i>Mean absolute deviation</i> —		# of countries with negative flow utility
	Levels	Growth rate	
Benchmark case	0.196	0.82	14
$\gamma = 1.5, \bar{c} = 0$	0.294	0.74	72
$\gamma = 1.5, \bar{c} = .180$	0.387	1.06	6
$\gamma = 1.8, \bar{c} = .325$	0.446	1.33	5
$\theta$ from FOC for France	0.228	0.88	17
Frisch elasticity = 1.9	0.196	0.81	14
Value of Life = \$4m (not \$3m)	0.291	1.26	0

Note: The main entries in the table are the mean absolute deviation from one of  $\frac{\lambda_i}{y_i}$  in the levels case and  $g_\lambda - g_y$  in the growth rate case. The last column reports the number of countries with negative flow utility in the year 2000 according to the levels calculation; the large count for  $\gamma = 1.5, \bar{c} = 0$  suggests that this case should be viewed skeptically.

countries. Nearly all of our empirical evidence on utility functions comes from people with relatively high consumptions. Extrapolating these functional forms over 30-fold differences in consumption may be inappropriate, and this could be what the negative flow utilities among poor countries are signaling. Fortunately, our results can be interpreted country-by-country, so that getting the shape of the utility function wrong at low levels of consumption may not be a problem for middle- and upper-income countries.

When we consider more curvature over consumption, the problem of negative flow utility gets markedly worse: there are 72 (!) countries in which Rawls has negative utility when  $\gamma = 1.5$  along with  $\bar{c} = 0$ . With this additional curvature, low average consumption and high consumption inequality are even more painful. Yet life is presumably very much worth living in all countries. This is why we inserted the additional parameter  $\bar{c}$  in our more general utility function. With  $\bar{c} > 0$ , expected flow utility can remain positive in the presence of lower average consumption and wider consumption inequality. In the third row of Table 5 we consider  $\bar{c} = 0.180$

along with  $\gamma = 1.5$ . This combination makes Rawls exactly indifferent between living and dying in Ethiopia, and thus lifts Rawls out of negative territory in all but 6 countries. This intercept has less impact on expected utility at much higher levels of consumption (think of adding 18.0% of U.S. consumption to everyone's actual consumption in OECD countries). With this combination, income and welfare still differ by more than in the baseline case (0.387 vs. 0.196 in levels, 1.06 vs. 0.82 in growth rates).

In the fourth row of Table 5 we increase curvature further to  $\gamma = 1.8$  at the same time boosting the intercept to  $\bar{c} = 0.325$  to prevent Rawls from preferring death to life in many countries. The gaps between welfare and income become wider still, in both levels and growth rates.

We next consider a higher weight on leisure vs. consumption in utility. As in the baseline we have  $\gamma = 1$  and  $\bar{c} = 0$ , but we now increase the value of  $\theta$ . In particular, we choose  $\theta$  to rationalize the higher choice of average leisure in France rather than the lower level seen in the U.S. (and use a marginal tax rate of 0.59 for France, taken from Prescott 2004). As shown in the fifth row of Table 5, increasing the importance of leisure in this way makes welfare and income differ more, both in levels and growth rates.

In the penultimate row of Table 5, we raise the Frisch elasticity of labor supply from 1 to 1.9, in line with Hall (2009a,b). This change has little effect on our summary statistics.

Our final robustness check is to boost the intercept in the utility function. When we set the intercept so that the remaining value of life for a 40 year old man in the U.S. in 2000 dollars is \$4 million rather than the baseline value of \$3 million, the contrast between welfare and income is sharper. Welfare typically differs from income by 29% rather than 19% in 2000 levels, and by 1.26% per year rather than 0.82% per year in 1980–2000 growth rates. With more surplus to living, differences in the levels and growth rates of life expectancy naturally matter more to Rawls. It is worth noting that making life more valuable in this fashion eliminates all cases of negative flow utility.

To shed more light on what these alternative parameter values do to our calcula-

Table 6: Robustness — Detailed Results for Welfare Levels

Country	Welfare $\lambda$	Log Ratio	— <i>Decomposition</i> —			
			LifeExp	$C/Y$	Leisure	Inequality
<i>France (y=0.701):</i>						
Benchmark case	0.941	0.295	0.084	-0.055	0.140	0.125
$\gamma = 1.5, \bar{c} = 0$	1.000	0.355	0.069	-0.058	0.162	0.197
$\gamma = 1.5, \bar{c} = .180$	0.987	0.342	0.083	...	0.180	0.139
$\gamma = 1.8, \bar{c} = .325$	1.005	0.361	0.084	...	0.196	0.138
$\theta$ from FOC for France	1.055	0.409	0.081	-0.055	0.258	0.125
Frisch elasticity = 1.9	0.950	0.304	0.085	-0.055	0.150	0.125
Value of Life = \$4m	0.973	0.329	0.118	-0.055	0.140	0.125
<i>China (y=0.113):</i>						
Benchmark case	0.066	-0.542	-0.070	-0.088	-0.239	-0.145
$\gamma = 1.5, \bar{c} = 0$	0.069	-0.496	0.054	-0.083	-0.232	-0.206
$\gamma = 1.5, \bar{c} = .180$	0.033	-1.217	-0.123	...	-0.864	-0.147
$\gamma = 1.8, \bar{c} = .325$	0.014	-2.077	-0.264	...	-1.419	-0.276
$\theta$ from FOC for France	0.055	-0.710	-0.036	-0.088	-0.441	-0.145
Frisch elasticity = 1.9	0.067	-0.526	-0.071	-0.088	-0.222	-0.145
Value of Life = \$4m	0.059	-0.644	-0.172	-0.088	-0.239	-0.145

Note: See notes to Table 1.

tions, we look at two countries in more detail. We show each term in the decomposition of welfare vs. income in France and China for each robustness check (Table 6 in levels, Table 7 in growth rates). The bottom line of all these variations, however, turns out to be straightforward: compared to our robustness checks, our benchmark results appear conservative in the contrast they present between welfare and income.

### 5.1. Adjusting the Consumption Share for Transition Dynamics

Our index for flow utility can reflect temporarily high or low consumption due to transition dynamics in the capital-output ratio. To gauge the potential importance

Table 7: Robustness — Detailed Results for Welfare Growth

Country	Welfare growth	Difference vs IncGrowth	— <i>Decomposition</i> —			
			LifeExp	$C/Y$	Leisure	Inequality
<i>France (<math>g_y=1.61\%</math>):</i>						
Benchmark case	3.16	1.55	1.01	-0.09	0.34	0.29
$\gamma = 1.5, \bar{c} = 0$	2.99	1.38	0.79	-0.09	0.26	0.44
$\gamma = 1.5, \bar{c} = .180$	3.26	1.65	0.98	1.55	0.46	0.32
$\gamma = 1.8, \bar{c} = .325$	3.34	1.73	1.00	1.56	0.51	0.32
$\theta$ from FOC for France	3.40	1.79	0.96	-0.09	0.63	0.29
Frisch elasticity = 1.9	3.20	1.59	1.01	-0.09	0.38	0.29
Value of Life = \$4m	3.60	1.98	1.44	-0.09	0.34	0.29
<i>China (<math>g_y=6.81\%</math>):</i>						
Benchmark case	6.52	-0.29	0.23	-0.07	0.08	-0.52
$\gamma = 1.5, \bar{c} = 0$	5.68	-1.14	-0.33	-0.08	0.05	-0.80
$\gamma = 1.5, \bar{c} = .180$	7.07	0.26	0.16	...	0.36	-0.21
$\gamma = 1.8, \bar{c} = .325$	7.29	0.47	0.15	...	0.53	-0.17
$\theta$ from FOC for France	6.39	-0.42	0.03	-0.07	0.15	-0.52
Frisch elasticity = 1.9	6.52	-0.29	0.24	-0.07	0.07	-0.52
Value of Life = \$4m	7.13	0.32	0.83	-0.07	0.08	-0.52

Note: See notes to Table 4.

of such dynamics, we first calculate the investment rate that would sustain the 2000 capital-output ratio as a steady state in each country. We then adjust the consumption share to the level implied by this alternative investment rate. That is, we consider what consumption shares are consistent with maintaining the 2000 capital-output ratio as a steady state.<sup>8</sup>

We plot these adjusted vs. actual consumption shares in Figure 5. Most countries lie near the 45 degree line, meaning most of the variation in consumption shares is persistent and therefore shows up in the current capital-output ratio.

Table 8 reports the welfare calculations using the adjusted consumption shares. The biggest adjustments are to the consumption shares in Japan and Thailand (down over 10 percentage points as its investment rate fell leading up to 2000), and in China (up over 10 percentage points as its investment share was rising). Interestingly, this is the one robustness check that lowers Western Europe's position relative to our benchmark results. But the general finding that European welfare is significantly closer to U.S. values continues to hold. Overall, these calculations provide some reassurance that transition dynamics do not play a prominent role in our results.

## 6. Micro Calculations

With enough micro data, we can relax some of the strong assumptions imposed on us by macro data constraints. Here we describe advantages of using Household Survey data, modify the welfare expressions to exploit micro data, and show how the welfare numbers are affected. To preview, so far we have results for selected years in the U.S., India, Mexico, and South Africa. See Table 9 for a list of the country-years

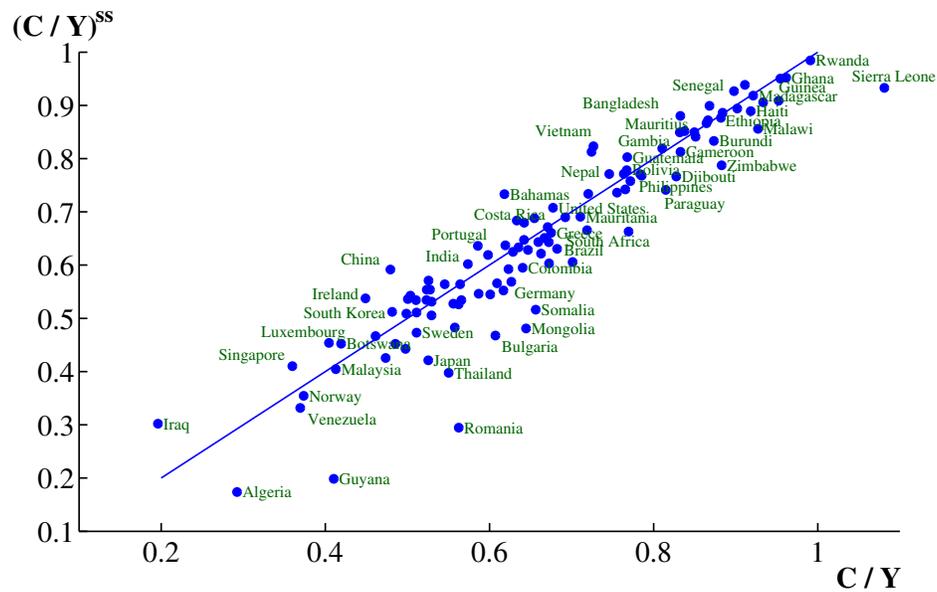
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<sup>8</sup>We construct physical capital stocks in 2000 using the perpetual inventory method assuming a depreciation rate of 6%. We calculate the "steady state" investment and consumption rates as follows:

$$\left(\frac{I_i}{Y_i}\right)^{ss} = (g + \delta) \cdot \frac{K_{i,2000}}{Y_{i,2000}}$$

where we assume  $g + \delta$  is 9%.

$$\left(\frac{C_i}{Y_i}\right)^{ss} = \frac{C_{i,2000}}{Y_{i,2000}} - \left(\left(\frac{I_i}{Y_i}\right)^{ss} - \frac{I_{i,2000}}{Y_{i,2000}}\right).$$

Figure 5: Inferred vs. Actual  $C/Y$ 

Note: This figure compares the observed consumption share of GDP with the share that would maintain the current capital-output ratio as a steady state. In countries where the investment rate has trended upward recently (e.g. China), this adjustment creates a higher consumption share. In countries where the investment rate has trended downward recently (e.g. Japan), this implies a lower consumption share.

Table 8: Robustness: Inferring  $C/Y$  from  $K/Y$ , 2000

Country	Per capita Income	Benchmark welfare	Welfare w/ $C/Y$ adj.	Benchmark $C/Y$	Adjusted $C/Y$
United States	1.000	1.000	1.000	0.762	0.792
Germany	0.740	0.964	0.855	0.722	0.666
France	0.701	0.941	0.867	0.721	0.693
United Kingdom	0.698	0.878	0.850	0.789	0.795
Italy	0.695	0.856	0.783	0.681	0.649
Japan	0.724	0.848	0.679	0.658	0.554
Hong Kong	0.821	0.838	0.805	0.714	0.715
Israel	0.552	0.641	0.636	0.725	0.749
Singapore	0.829	0.426	0.459	0.426	0.477
South Korea	0.471	0.306	0.310	0.580	0.611
Mexico	0.259	0.191	0.188	0.748	0.765
Brazil	0.218	0.151	0.141	0.861	0.832
Russia	0.209	0.131	...	0.672	...
South Africa	0.216	0.105	0.101	0.861	0.845
Thailand	0.184	0.097	0.075	0.682	0.529
Indonesia	0.108	0.094	0.084	0.806	0.737
Botswana	0.179	0.074	0.074	0.642	0.677
China	0.113	0.066	0.073	0.698	0.810
India	0.066	0.065	0.064	0.883	0.911
Malawi	0.029	0.026	0.024	0.982	0.911

Note: This table makes a coarse adjustment for the difference between the current consumption share and the steady state consumption share, which is particularly a problem in countries where the investment rate may have been trending recently. Specifically, we treat the 2000 capital-output ratio as a steady state and recover the consumption share that is implied. The table reports welfare when this adjustment is made.

Table 9: Household Surveys

Country	Survey	Year	# of Households
U.S.	CES	2006	12,671
		2005	12,915
		2002	13,171
		1993	8,872
		1984	9,233
India	NSS	2004–2005	602,518
		1983–1984	622,912
Mexico	ENIGH	2002	71,176
		1984	23,390
South Africa	HIS	1993	38,749

Notes: CES = U.S. Consumer Expenditure Survey. NSS = Indian National Sample Survey. ENIGH = Mexican National Survey of Household Income and Expenditure. HIS = South African Integrated Household Survey. The Indian NSS in 1983-1984 has a separate schedule (and separate households) for consumer expenditures (316,061 households) and time use (622,912 households). See the Micro Data Appendix for details on each Survey.

we use.<sup>9</sup> In a Micro Data Appendix we describe each dataset more fully. This richer micro data matters for welfare calculations but does not overturn any of our Key Points.

### 6.1. Advantages of Micro Data

Recall that, for a number of countries (especially developed ones), the Gini coefficients are based on income rather than consumption. Household Surveys containing data on consumption expenditures enable us to calculate consumption inequality directly rather than infer it from income inequality.

With micro data, furthermore, we can allow for an arbitrary distribution of con-

<sup>9</sup>Krueger, Perri, Pistaferri and Violante (2010) describe an impressive set of recent papers tracking inequality in earnings, consumption, income and wealth over time in 10 countries. We use a few of the same datasets for the U.S. and Mexico. For some of their 10 countries, however, we do not have access to data on hours worked.

sumption rather than assume a log-normal distribution. As empirical income and wealth distributions often feature long right tails, this flexibility could be crucial for measuring the welfare costs of inequality.<sup>10</sup>

With household-level data we can be more confident that consumption is defined consistently across countries and time. For every country we exclude expenditures on durable goods and focus on nondurable expenditures inclusive of services (such as rent and owner-occupied housing).<sup>11</sup>

In all cases, the micro datasets we use include the reported age composition of each household. We allocate consumption to each household member – so far equally (i.e., per capita), although we could alternatively use an adult-equivalent definition or allocate a higher fraction of consumption to adults. By allocating expenditures to individuals we presumably get a better measure of inequality within countries, for example if poorer households tend to be larger. We can take into account household size and age composition in a way the Gini coefficients do not.

Household Surveys also mean we can go beyond aggregate employment in estimating average leisure time. The surveys we analyze include hours worked per month for the respondent and any spouse. For the developing countries, the surveys inquire about hours worked for children above a certain age (15 and older in India, 16 and over in Mexico and South Africa).<sup>12</sup> Importantly, the surveys ask about time spent in self-employment, including subsistence agriculture.

Using the Household Surveys, we can incorporate the intensive margin (hours worked per worker), not just employment, in estimating average leisure time. And, as with consumption, having leisure by age allows us to deal with differences in the age composition of the population across countries and time. Moreover, we can estimate the welfare cost of leisure inequality, just as we estimate the welfare cost of consumption inequality (again for an arbitrary distribution).

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<sup>10</sup>Top-coding does not occur for consumption in our Indian, Mexican and South African samples. It is nontrivial in the U.S. data, however, downward biasing our estimates of the level (and perhaps growth rate) of inequality there.

<sup>11</sup>In principle we would like to include the service flow from the stock of durable goods. But most Household Surveys cover only lumpy durable expenditures rather than household stocks of durable goods.

<sup>12</sup>For children under the age threshold we assume zero hours worked.

Finally, from behind the Rawlsian veil, age-specific consumption and leisure interact with age-specific mortality to determine expected utility. We therefore combine data from Household Surveys with mortality rates by age in 1990, 2000, and 2006 compiled by the World Health Organization.<sup>13</sup>

## 6.2. Theory for the Micro Calculations

Let the triplet  $\{j, a, i\}$  represent individual  $j$  of age  $a \in \{1, \dots, 100\}$  in country  $i$ . Denote the sampling weight on individual  $j$  in country  $i$  as  $\omega_{ja}^i$ , and the number of individuals in age group  $a$  in country  $i$  as  $N_a^i$ . Within each age group, we normalize the sampling weights to sum to 1:

$$\bar{\omega}_{ja}^i \equiv \frac{\omega_{ja}^i}{\sum_{j=1}^{N_a^i} \omega_{ja}^i} \quad (11)$$

Behind the veil of ignorance, expected utility for Rawls in country  $i$  is

$$V^i = \frac{1}{100} \sum_{a=1}^{100} S_a^i \sum_{j=1}^{N_a^i} \bar{\omega}_{ja}^i u(c_{ja}^i, \ell_{ja}^i), \quad (12)$$

where  $S_a^i$  is the probability of surviving to age  $a$  in country  $i$ . Note that each age group is weighted by country-specific survival rates rather than local population shares. As before,  $V^i(\lambda)$  denotes expected utility for Rawls in country  $i$  if consumption is reduced by proportion  $\lambda$  in all realizations of consumption and leisure. Our consumption-equivalent welfare metric  $\lambda^i$  continues to be defined implicitly by

$$V^{us}(\lambda^i) = V^i(1). \quad (13)$$

For the micro calculations we will stick with the benchmark utility function and parameter values. Because of additive utility over log consumption plus an intercept and a leisure term, we get

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<sup>13</sup>[http://apps.who.int/whosis/database/life\\_tables/life\\_tables.cfm](http://apps.who.int/whosis/database/life_tables/life_tables.cfm) For the very poorest countries, the adult mortality rates are inferred from child mortality rates. Related, see [http://www.who.int/whr/2006/annex/06\\_annex1\\_en.pdf](http://www.who.int/whr/2006/annex/06_annex1_en.pdf) for “uncertainty ranges” associated with WHO mortality rates.

$$V^{us}(\lambda^i) = \frac{1}{100} \sum_{a=1}^{100} S_a^{us} [u_a^{us} + \log(\lambda^i)], \quad (14)$$

where

$$u_a^{us} \equiv \bar{u} + \sum_{j=1}^{N_a^{us}} \bar{\omega}_{ja}^{us} [\log(c_{ja}^{us}) + v(\ell_{ja}^{us})]. \quad (15)$$

We can then solve for the scaling of consumption that equates expected utility:

$$\log(\lambda^i) = \frac{1}{\sum_{a=1}^{100} S_a^{us}} \sum_{a=1}^{100} [(S_a^i - S_a^{us})u_a^i + S_a^{us}(u_a^i - u_a^{us})]. \quad (16)$$

Rawls requires compensation to move from the U.S. to country  $i$  to the extent survival rates are higher in the U.S. (multiplied by flow utility in country  $i$ ) and to the extent flow utility is higher in the U.S. (conditional on the survival rate in the U.S.).

To ease notation, define lower case survival rates (in levels and differences) as normalized by the sum of U.S. survival rates:

$$s_a^{us} \equiv \frac{S_a^{us}}{\sum_{a=1}^{100} S_a^{us}} \quad (17)$$

$$\Delta s_a^i \equiv \frac{S_a^i - S_a^{us}}{\sum_{a=1}^{100} S_a^{us}} \quad (18)$$

Denote demographically-adjusted average consumption and leisure levels and utility terms as:

$$\bar{c}^i \equiv \sum_{a=1}^{100} s_a^{us} \sum_{j=1}^{N_a^i} \bar{\omega}_{ja}^i c_{ja}^i \quad (19)$$

$$\bar{\ell}^i \equiv \sum_{a=1}^{100} s_a^{us} \sum_{j=1}^{N_a^i} \bar{\omega}_{ja}^i \ell_{ja}^i \quad (20)$$

$$E \log c^i \equiv \sum_{a=1}^{100} s_a^{us} \sum_{j=1}^{N_a^i} \bar{\omega}_{ja}^i \log(c_{ja}^i) \quad (21)$$

$$Ev(\ell^i) \equiv \sum_{a=1}^{100} s_a^{us} \sum_{j=1}^{N_a^i} \bar{\omega}_{ja}^i v(\ell_{ja}^i). \quad (22)$$

Because of additivity in log consumption, we again get a nice additive decomposition of welfare differences in terms of consumption equivalents:

$$\begin{aligned} \log \lambda_i = & \sum_{a=1}^{100} \Delta s_a^i u_a^i && \text{Life Expectancy} \\ & + \log \bar{c}_i - \log \bar{c}_{us} && \text{Consumption} \\ & + v(\bar{\ell}_i) - v(\bar{\ell}_{us}) && \text{Leisure} \quad (23) \\ & + E \log c^i - \log \bar{c}^i - (E \log c^{us} - \log \bar{c}^{us}) && \text{Consumption Inequality} \\ & + (Ev(\ell^i) - v(\bar{\ell}^i) - (Ev(\ell^{us}) - v(\bar{\ell}^{us}))) && \text{Leisure Inequality} \end{aligned}$$

Table 10 provides the decomposition of consumption-equivalent welfare based on equation (23) for India in 2005, Mexico in 2002, and South Africa in 1993. In contrast to our macro calculations, these micro calculations take into account age-specific mortality (interacted with age-specific consumption and leisure), an arbitrary distribution of consumption (rather than requiring log-normality), and leisure inequality.

We arrive at the same welfare in India in the micro and macro calculations — the equivalent of 7% of U.S. consumption. But India had higher income relative to the U.S. in 2005 (8.0%) than in 2000 (6.6%). Thus Indian welfare falls 15% short of Indian income in the 2005 micro calculation, whereas it landed 6% above income in the 2000 macro calculation. The  $C/Y$  term fell about 5 percentage points from 2000 to 2005 (presumably to the benefit of India in the future). Another 9 percentage points of the gap can be traced to the lower average leisure in the micro calculation, although this should be taken with great caution given the categorical nature of questions about leisure in the Indian household survey.<sup>14</sup>

Mexico looks a little poorer in the 2002 micro calculation (19% of U.S. welfare)

<sup>14</sup>See the Micro Data Appendix for details on Indian leisure calculations.

Table 10: Micro Calculations of Welfare Levels

	Welfare $\lambda$	Income	Log Ratio	Life Exp.	— <i>Decomposition</i> —			Leis. Ineq
					$C/Y$	Leis.	Cons. Ineq.	
India	.069	.080	-.155	-.267	.098	-.002	.044	-.028
(macro)	.070	.066	.059	-.223	.148	.091	.043	...
Mexico	.192	.257	-.293	-.102	-.014	.012	-.170	-.020
(macro)	.209	.259	-.215	-.085	-.018	.135	-.247	...
S Africa	.136	.226	-.508	-.363	.211	.081	-.431	-.006
(macro)	.114	.216	-.640	-.537	.122	.198	-.423	...

Notes: See Table 9 for sources. The first row for each country is the latest year for which we have a Household Survey: 2005 for India, 2006 for Mexico, 1993 for South Africa — each compared to the same year in the U.S. The macro entries are for the year 2000 and are the same as in Table 2.

than in the 2000 macro calculation (21%). The discrepancy is more than explained by average leisure, which appears only modestly higher in the 2002 Mexican household survey than in the 2002 U.S. CES.

South Africa, in contrast, appears somewhat richer in the 1993 micro calculation (13.6% of the U.S.) than in the 2000 macro calculation (11%). The difference mostly reflects lower life expectancy in South Africa in 2000 than in 1993, due to the AIDS epidemic. The micro adjustments for leisure inequality and (better-measured) consumption inequality make little difference.

We now turn to micro-based calculations of welfare *growth* in India, Mexico and the U.S.<sup>15</sup> Table 11 provides the decomposition of consumption-equivalent welfare growth.

In India, we find that welfare grew similarly to income (at 3.7% per year from 1983–2005). The consumption share fell from 1983–2005, which will presumably boost future consumption and welfare. In our macro calculation, welfare actually grew 20 basis points faster than income – mostly because  $C/Y$  actually rose from 1980–2000, whereas it fell from 1983–2005.

In Mexico, household surveys suggest welfare rose more slowly than income per

<sup>15</sup>Recall we have only a single year's cross-section for South Africa.

Table 11: Micro Calculations of Welfare Growth Rates

	Welfare Growth	Income Growth	Diff	Life Exp.	— <i>Decomposition</i> —			Leis. Ineq
					<i>C/Y</i>	Leis.	Cons. Ineq.	
India	3.66	3.68	-.02	.49	-.38	.02	-.17	.01
(macro)	3.11	2.89	.22	.48	.12	-.06	-.32	...
Mexico	0.71	0.83	-.12	.39	-.13	-.08	-.23	-.06
(macro)	0.61	0.53	.08	1.14	-.01	-.87	-.19	...
U.S.	2.20	1.94	.26	.52	.00	-.33	-.01	.09
(macro)	2.08	2.04	.05	.76	-.11	-.36	-.25	...

Notes: See Table 9 for sources. The first row for each country is the difference between the first and last year for which we have a Household Survey: 1984–2005 for India, 1984–2002 for Mexico, and 1984–2006 for the U.S. The macro entries are for 1980–2000 and are the same as in Table 2.

year from 1984 to 2002 (0.7% annual growth in welfare vs. 0.8% annual growth in incomes). The primary culprit was rising inequality of consumption. In our macro calculation for 1980–2000, welfare appeared to grow a little faster than income (0.6% vs. 0.5%). Although leisure did not fall as fast in the Mexican household survey as in the macro data source, the utility gains from rising life expectancy were smaller.

In the U.S., the Consumer Expenditure Survey yields an estimate of welfare growth that is 26 basis points faster than income growth from 1984–2006. Gains from rising life expectancy were offset by falling average time devoted to leisure. The CES evinces no rise in consumption inequality, as emphasized by Krueger and Perri (2006). In contrast, our macro calculation inferred rising consumption inequality from rising income inequality, so that welfare and income growth were quite similar from 1980–2000. According to Aguiar and Bils (2009), savings and Engel Curves in the CES suggest that consumption inequality did rise as much as income inequality in the U.S. over this period.

On the issue of consumption inequality, with the micro data an additional robustness check is possible. Recall that our measure of average consumption, throughout, includes government consumption per capita (e.g., on public education and health care). Yet both the macro Gini coefficients and the preceding micro calcula-

tions were based on inequality in *private* consumption alone. This is tantamount to assuming that private consumption is proportional to total consumption. A polar assumption would be that there is *no* variation in government consumption across individuals. We therefore recalculate all of the consumption inequality terms in Table 10 and Table 11 after adding equal per capita government consumption to all individuals within a given country-year. This naturally lowers the costs of inequality, especially in South Africa but also in India (where it falls by roughly half).

To summarize, the exact welfare numbers are clearly sensitive to using Household Surveys directly to measure consumption inequality, average leisure, leisure inequality, and the benefits of longer lives. But, reassuringly, none of the key points we took away from the macro calculations is reversed in these micro calculations. Each of the following widens the welfare vs. income gaps with the U.S.: lower life expectancy in India, higher inequality in Mexico, and both shorter lives and greater consumption inequality in South Africa. Rising life expectancy in India is partially negated by rising consumption inequality. Falling leisure and rising inequality in Mexico leads to slow growth or even decline. In the U.S., the benefit of rising life expectancy is at least partially offset by shrinking leisure time.

## 7. Caveats

Before concluding, we briefly discuss some of the serious limitations to our welfare measure.

Our flow welfare index does not get at discounted lifetime utility. To the extent consumption, leisure, or life expectancy exhibit transition dynamics or even trend breaks (as with China after 1978), lifetime utility could differ markedly from our snapshot. This is all the more true if individual utility is not separable over time. For example, mobility in consumption and leisure may matter. If an individual or even whole economy is transitioning to a higher level of consumption, current levels of consumption can be too pessimistic about lifetime utility. We did note, however, that most observed cross-country differences in consumption-output ratios seem

to reflect persistent (steady state) differences rather than transition dynamics.<sup>16</sup>

We evaluate outcomes in terms of a single utility function both within and across countries. In contrast, preference heterogeneity (at least within countries) is a routine assumption in labor economics and public finance. See Weinzierl (2009) for a recent discussion of how preference heterogeneity can affect optimal taxation. Although we believe it is beyond the scope of this paper, one could try to use household data to quantify preference heterogeneity within countries.

A related issue is whether countries differ in the efficiency of time spent in home production. For example, human capital is surely useful at home (e.g. in childcare) as well as in the market. To the extent the benefits are in future consumption, our flow welfare index could pick this up eventually. Also, if leisure is more productive because of a higher quality and quantity of consumer durables, then this could arguably be dealt with by nonseparable momentary utility function between consumption and leisure.

Our narrow utility over consumption and leisure ignores altruism, for example within families. Given the big differences in family size and population growth rates across countries (e.g., Tertilt (2005)), incorporating intergenerational altruism could have a first order effect on welfare calculations.

Our measure of health focuses on the easier-to-measure extensive margin (quantity of life), following a long tradition; see especially Nordhaus (2003). However, the intensive margin (quality of life) is obviously important as well. To the extent we include health spending in our measure of consumption, one could argue we are capturing the intensive margin across countries, and maybe even double-counting the extensive margin. But this ignores differences in the natural disease environment (e.g. in tropical vs. temperate climates) that may cause differences in morbidity for a given amount of health spending (e.g. the prevalence of malaria). Moreover, in the cross-section within countries, health may be negatively correlated with health spending (e.g. across age groups).<sup>17</sup>

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<sup>16</sup>Basu and Fernald (2002) intriguingly suggest that total factor productivity growth may, under quite general circumstances, be interpreted as a measure of welfare growth.

<sup>17</sup>A large recent literature also emphasizes the possible causal links between health and growth: for example Acemoglu and Johnson (2007), Bleakley (2007), Weil (2007), Feyrer, Politi and Weil (2008),

Our parameter values implied negative *average* flow utility in the very poorest countries. This understates welfare in these countries, to put it mildly. With estimates of the value of life in some of the poorest countries, one could get a sense for how badly this misses the mark.<sup>18</sup>

We have neglected the natural environment more generally. The quality of the air, water, and so on provide utility for a given amount of market consumption and leisure and help sustain future consumption. See, for example, U.S. Bureau of Economic Analysis (1994), Dasgupta (2001) and Arrow et al. (2004).

There have been various efforts to quantify the economic costs of crime (including prevention), such as Anderson (1999). Possibly related, Nordhaus and Tobin (1972) subtracted urban disamenities in calculating their Measure of Economic Welfare.

The data we use for aggregate real consumption per capita is converted into dollars using estimated PPP exchange rates. The underlying price ratios are supposed to be for comparable-quality goods and services. But in practice it can be difficult to fully control for quality differences, such as for education and health. And this methodology makes no attempt to quantify differences in variety across countries. Any errors in the PPP exchange rate for consumption will contaminate the consumption portion of our welfare index.

Related, households in a given country may face different price indices (inclusive of variety and quality). If so, then expenditures are not proportional to true consumption within countries, as we have assumed. If true price indices are positively correlated with expenditures (i.e., prices are lower in poorer areas), then the Gini coefficients we use overstate real consumption inequality.

Finally, we have not experimented with non-standard preferences such as habit formation or keeping up with the Joneses. Doing so could imply smaller differences in flow utility from gaps in average consumption across countries. How these alternative preferences would affect the welfare costs of inequality is less clear.

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and Aghion, Howitt and Murin (2010).

<sup>18</sup>In this vein, Kremer, Leino, Miguel and Zwane (2009) use valuation of clean water in rural Kenya to estimate the implied value of averting a child death at between \$769 and \$3006.

## 8. Conclusion

For a given set of preferences, we calculate consumption-equivalent flow utility for various countries and years. For most country-years, we used widely available data on average consumption, average leisure, consumption inequality, and average life expectancy. Several findings stand out.

First, the correlation between our welfare index and income per capita is very high. This is because average consumption differs so much across countries and is so correlated with income. Second, living standards in Western Europe are much closer to those in the United States than it would appear from GDP per capita. Longer lives with more leisure time and more equal consumption in Western Europe largely offset their lower average consumption vis a vis the United States. Third, in most Latin American and Sub-Saharan African economies, welfare is even lower than income due to shorter lives and more uneven consumption across households. Finally, rising life expectancy accounts for about 1/3 of welfare growth in the U.S. and Western Europe, all of average welfare growth in Latin America (given declining welfare from other sources), but less than 1/10 of welfare growth in Asia (where consumption growth has been rapid).

For a small set of countries (so far the U.S., India, Mexico, and South Africa), we exploited household surveys on consumption and leisure. With such micro data we can incorporate all of the above, plus leisure inequality and age-specific mortality. These “micro” results are broadly similar to our findings with “macro” data.

Our calculations entail many strong assumptions. We therefore checked robustness to alternative utility functions over consumption and leisure. Our benchmark calculations appear conservative in terms of the differences between welfare and income they yield. For the limited set of countries for which we analyzed micro data, we were able to drop several simplifying assumptions (e.g. log-normally distributed consumption).

With the requisite data, one could relax many more of our assumptions. Life expectancy surely differs by more than age within countries (e.g. by education). Preferences over consumption and leisure must differ within countries, perhaps mit-

igating the welfare cost of unequal outcomes. Where household data is available going back far enough, one could try to estimate welfare in a present discounted value sense.<sup>19</sup>

Even more ambitious, but conceivable, would be to try to account for some of the many important factors we omitted entirely, such as morbidity, the quality of the natural environment, crime, political freedoms, and intergenerational altruism. We hope our simple statistic proves to be a useful building block for work in this area.

## A The Macro Data Appendix

*To be written.*

## B The Micro Data Appendix

*To be written.*

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<sup>19</sup>With time-separable utility, repeated cross-sections would suffice. Dealing with nonseparability over time, however, would seem to require longer household panels than are known to us.

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