



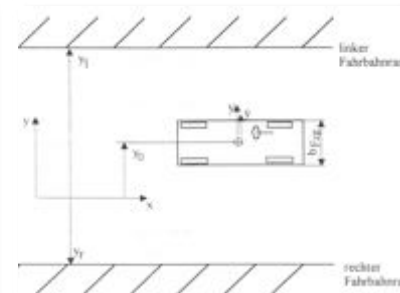
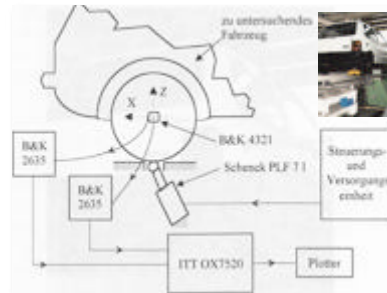
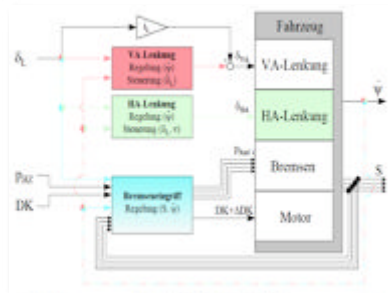
Between Old Economy and the Next Big Thing

The Automobile on its Way to the Future

Sven A. Beiker – September 2010

Introduction – Sven Beiker

- 20 years in automotive research, development, analysis
- 13 years with BMW R&D organizations in Germany, Silicon Valley, Michigan
- 2 years with Stanford University, Center for Automotive Research (CARS)
- PhD Thesis on Vehicle Dynamics Control Systems (at BMW)
- Diploma Thesis on Vehicle Acoustics / Quality Control (at Volkswagen)
- Innovation Management, Chassis Systems, Vehicle Dynamics, Hybrid Vehicles



Between Old Economy And The Next Big Thing



What does the future hold for the automobile?

...no one knows, but let's see what we can assume.

A Car Is A Car, Is A Car, Is A Car...

History of the Automobile²⁻⁷

- 1769 Self-propelled wheeled automobile: Cugnot
- 1839 Electric vehicle: Anderson
- 1860 Gasoline engine: Lenoir
- 1876 Four-stroke gasoline engine: Otto
- 1885 Automobile powered by gas engine: Benz
- 1892 Commercial product: Daimler, Maybach
- 1893 Carburetor: Bánki, Csonka
- 1895 Diesel engine: Diesel
- 1899 Self starter: Coleman (1911 Kettering)
- 1899 First recorded traffic fatality: Bliss, NYC.
- 1900 Steering wheel: Panhard, Levassor
- 1900 Hybrid powertrain: Porsche
- 1902 Magnetic ignition in production: Bosch
- 1901 Disc brakes: Lanchester
- 1902 Production-line manufacturing: Olds
- 1903 All wheel drive: Spyker
- 1903 Windshield wiper: Anderson
- 1920 Hydraulic brakes: Duesenberg
- 1948 Radial tires: Michelin
- 1951 Crumple zone: Mercedes-Benz
- 1967 Electronic fuel injection: Chrysler
- 1971 Brake-slip control system: Chrysler
- 1974 Airbag: GM
- 1974 Catalytic converter: GM
- 1978 Electronic ABS: Mercedes-Benz
- 1981 Navigation system: Honda
- 1995 Electronic Stability Control: Bosch
- 1995 Adaptive cruise control ACC: Mitsubishi
- 2001 Lane departure warning: Nissan
- 2002 Night vision: Toyota
- 2003 Automatic parallel parking: Toyota
- 2008 Traffic sign detection: BMW
- 2010 Pedestrian detection: Volvo

propulsion

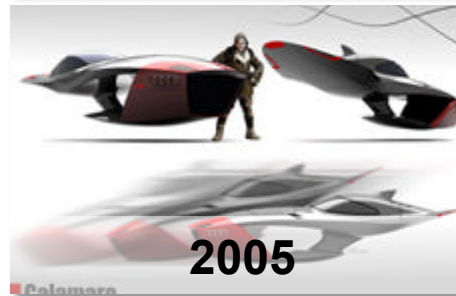
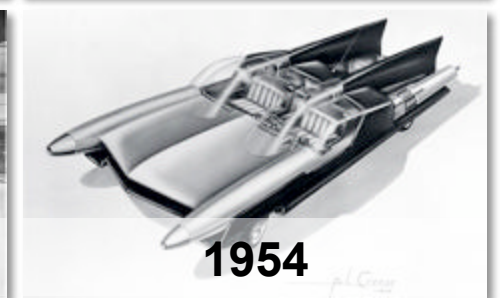
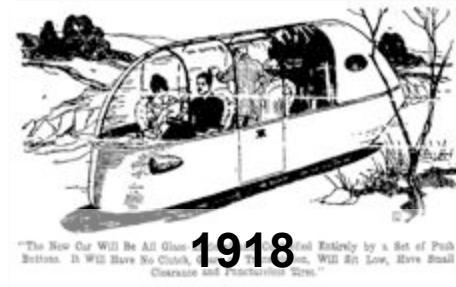
powertrain, chassis

safety

clean tech

driver assistance

Cars of the Future⁸⁻¹⁵



Demand For Individual Mobility In The Future

Key Assumptions

- ✓ Basic need for personal mobility will continue to grow.¹⁶
- ✓ Consistent global population growth for at least 30 years.¹⁷
- ✓ Strong economic growth in countries with a large population.¹⁸

➔ more automobiles, more traffic, more challenges

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Challenges Of Individual Mobility

Safety: Every year 34,000 people killed in motor vehicle traffic crashes in the United States in 2009¹⁹, about 1,200,000 worldwide²⁰

Efficiency: Impact of traffic congestion in the U.S.: avg. commuter lost 36 hrs, 2.8B gal of fuel are wasted, overall loss \$87.2B²²

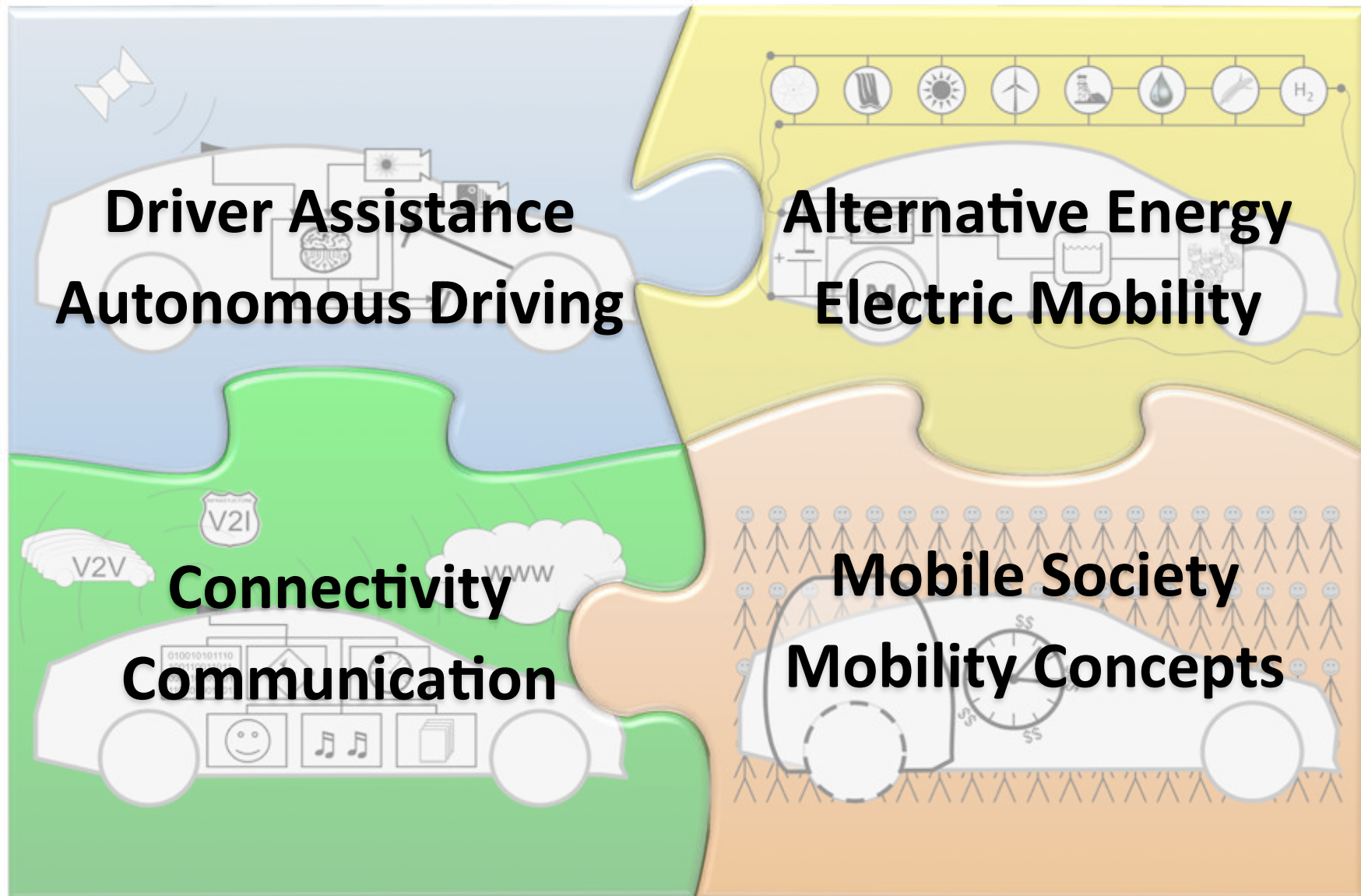
Pollution: Transportation in the U.S. alone emits 1.9B tons of CO₂ burning 4.7B barrels petroleum per year²¹

Cost: Average annual cost per consumer spent on transportation: \$8,758 (only second to housing)²³

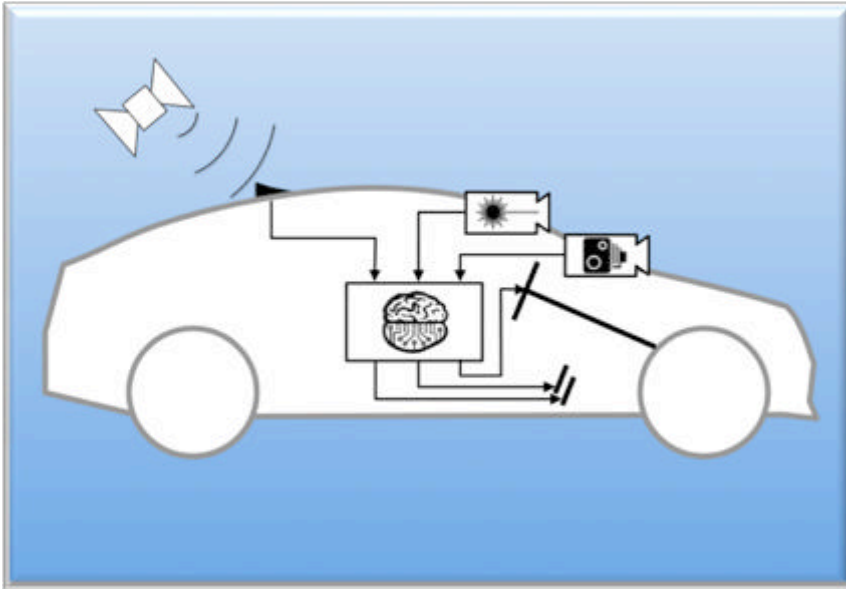


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Solutions For The Challenges Of Individual Mobility



Driver Assistance – Autonomous Driving



Benefits^{24, 25}

- Safety: Elimination of driver errors
- Efficiency: Anticipatory and integrated vehicle / traffic control
- Convenience: Driver can focus on other tasks while driving, elderly / impaired / young people can stay / become mobile

Challenges

- Technology: situation awareness, object classification (sensors, algorithms)
- Implementation: Transition from conventional to autonomous (esp. legal)

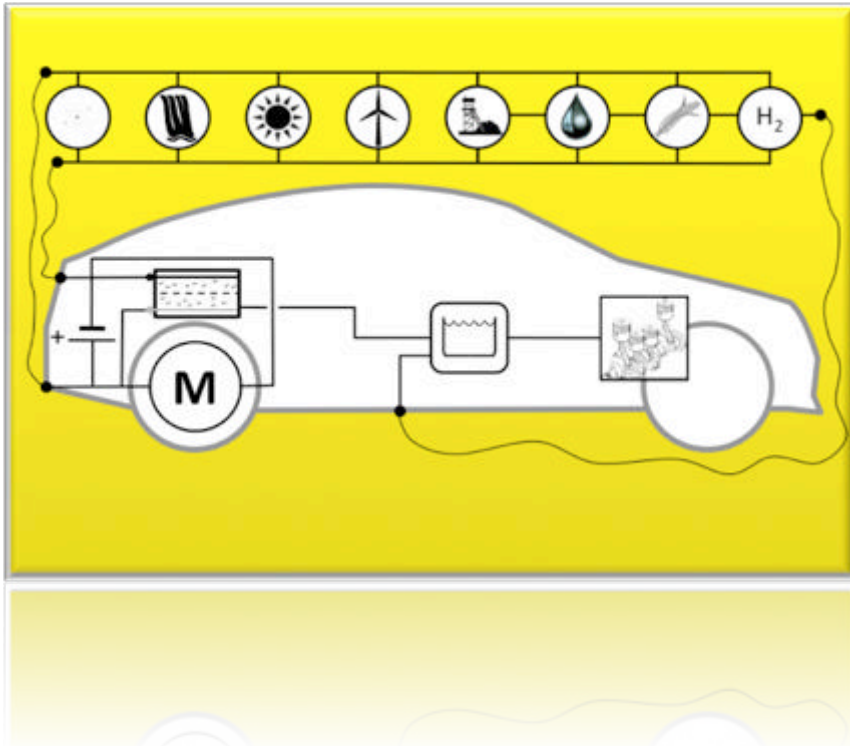
Status

- Autonomous cars have been proposed since the early 1900s and seriously researched since the 1960s
- Highly developed computing and sensing performance since the 1980s has led to automated highways and autonomous vehicles in research, and now a variety of driver assistance systems in production

Description

- Sensors (cameras, laser, radar, GPS...) capture the environment and location of the vehicle
- Computer algorithms process all sensor data, detect obstacles, categorize situations, plan path, and drive actuators
- System acts in addition to the driver to drive, brake, and steer the vehicle

Alternative Energy – Electric Mobility



Benefits^{24, 26}

- Environment: “No” emission from vehicle, other emissions can be captured centrally
- Efficiency: EV more efficient than ICE (however power transmission needs to be factored in), electricity can be generated from many different primary sources

Challenges

- Technology: Storage systems, efficiency / robustness of charging network
- Implementation: Infrastructure cost, consumer acceptance

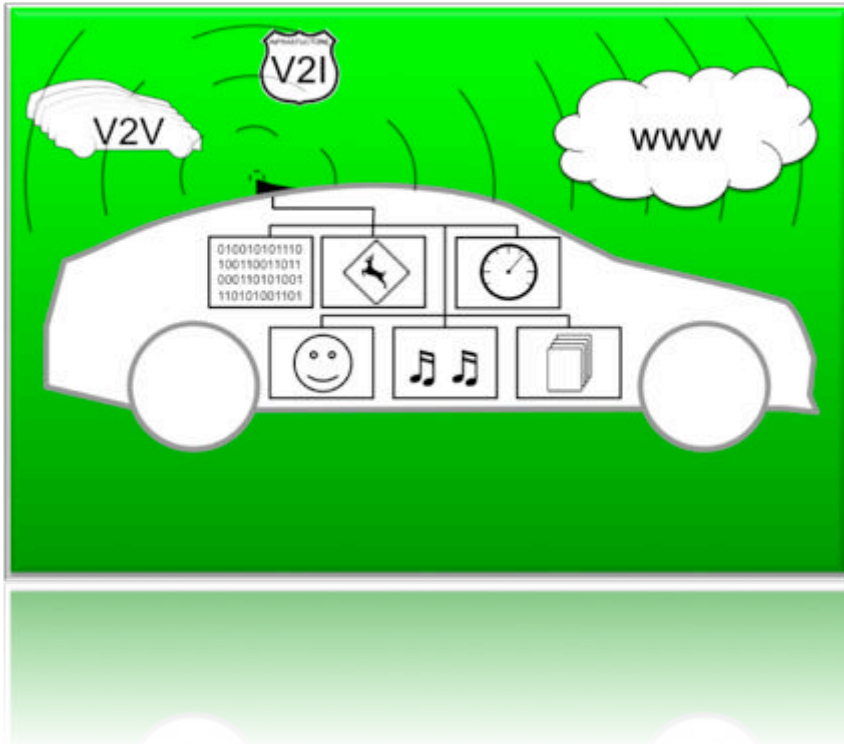
Status

- Propelling vehicles with other forms than gasoline or diesel is not new, electric and even hybrid-electric have been researched for many decades
- Recently, with concerns regarding oil depletion and global warming growing, alternative energies and electric vehicles are being reconsidered as automobiles

Description

- Current battery technology seems to permit a range of mobility that can satisfy many (but not all) consumer needs
- Fuel cells seem to offer the range of conventional vehicles with a lower (direct) impact on the environment
- Battery electric and fuel cell vehicles require a new infrastructure for charging

Connectivity – Communication



Benefits^{27, 28}

- Safety: Time-location-situation accurate warnings (road condition, traffic, ...)
- Efficiency: Time-location-situation accurate and route-relevant traffic info
- Convenience: Information / entertainment virtually unlimited, ext. mobility experience

Challenges

- Technology: Robust data connection
- Implementation: Infrastructure cost
- Safety: Driver distraction, data accuracy
- Legal: Data privacy

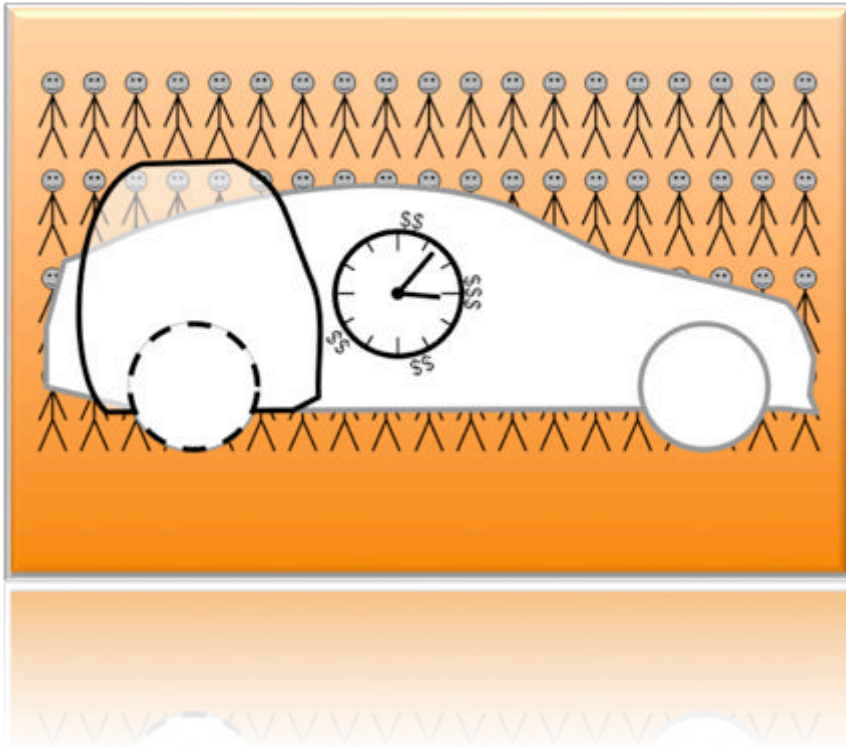
Status

- Vehicle-to-vehicle and to-infrastructure communication researched since 2000
- Wireless ubiquitous internet available since the mid 2000s through cell phone technology, bandwidth increasing
- First mobility-specific applications since mid 2000s with manufacturer operated portals, business case challenging

Description

- Dedicated frequency spectrum to be used for V2V and V2I communication – position, vehicle data, warnings, ...
- Manufacturer operated portals offer specific safety / convenience features, general internet access basically possible
- Media-vehicle integration varies: “built-in, brought-in, beamed-in”

Mobile Society – Mobility Concepts



Benefits²⁹⁻³²

- Efficiency: Vehicle use more balanced, fewer vehicles not-used, use-oriented vehicles more efficient, more considerate personal vehicle use
- Cost: Potentially lower mobility expenses
- Convenience: Greater variety of choices

Challenges

- Implementation: Consumer acceptance unclear, for car-sharing / -pooling: critical mass necessary, independence and / or individuality might be compromised

Status

- Individual mobility is a basic human need, the automobile is today one of the most important means of transportation
- Today's trends of mass-urbanization, environmental challenges, aging societies, changing values, economic burdens let societies reconsider the personal car as "the ultimate" solution

Description

- Changing demographics permit elderly people to drive longer, and younger people to seek new values / preferences
- Car-sharing / -pooling programs in combination with internet-based apps to offer a convenient mobility alternative
- Variable, intelligent, light-weight vehicles to satisfy diverse transportation needs

Key Factors Turning Innovation Into Success



Push Factors

- Technology creates opportunities
- Economics enable markets
- Mandates force change

Pull Factors

- Consumers demand solutions
- Environment requires action
- Incentives ease change

➔ Politics / Policies can play crucial role and become tipping point

Why We Drive What We Drive – A Case Study

1990's

2000's



Technology
Design

Super Computing
→ Engine / Chassis Control

Mobile Computing
→ High Performance Batteries



Economics
Business

Booming Economies, Pre-Burst
→ Consumer spending high

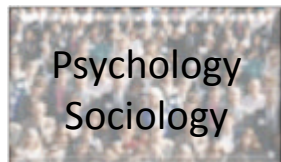
Economic Crisis, High Oil Price
→ Consumer spending low



Resources
Environment

Andrew '92, El Niño, Cheap Oil
→ ...

Katrina / Rita '05, Glaciers, Peak Oil?
→ Oil Usage more considerate



Psychology
Sociology

Individualism, Counter-Culture
→ Individual freedom essential

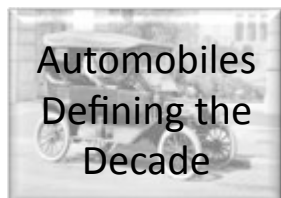
Grass Root Movements, CO2 Movies
→ Green becomes mainstream



Politics
Policies

Gulf War, ZEV Mandate
→ ...

Iraq / Afghanistan, HOV for HEV
→ "Dependence on Foreign Oil"



Automobiles
Defining the
Decade



The Road Ahead – Evolution Of Individual Mobility

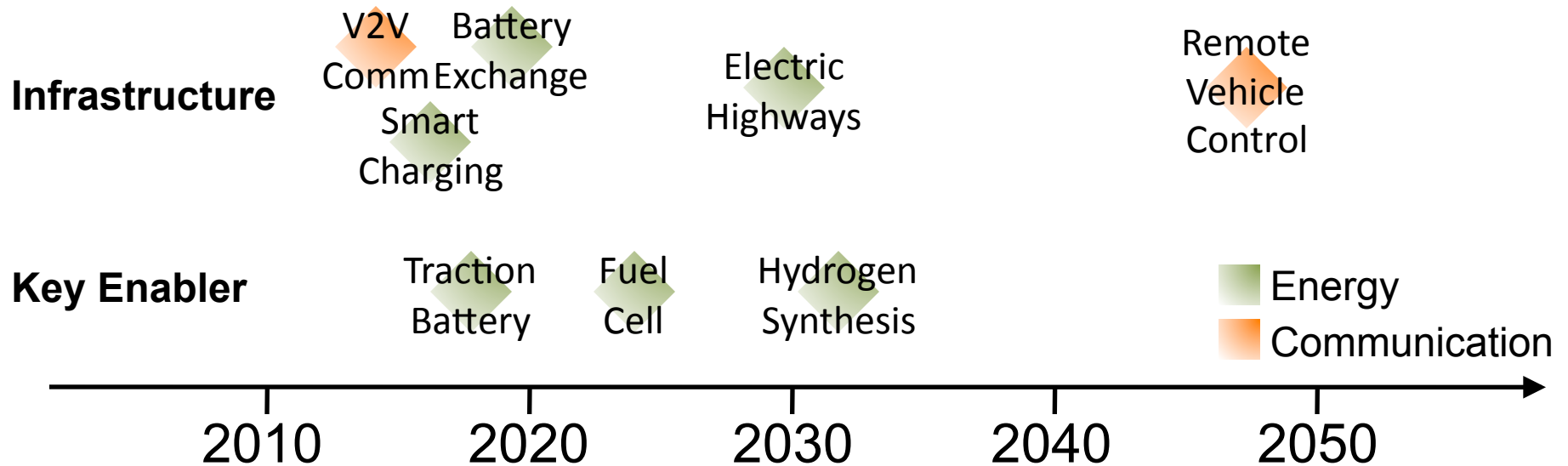
Implementation of Hydrogen Supply Network

Implementation of Electric Energy Supply Network

Deployment of (Plug-In) Hybrid-Electrics

Optimization of Combustion Engine

Implementation of Vehicle - Vehicle - Infrastructure Communication Network



(Author's Forecast)

Trends For The Automotive Future in the U.S.

Probable Trends (very likely)

- 2015: vehicle-to-vehicle communication for safety functions³⁶
- 2017: 6% of all vehicles worldwide will have internet access⁶³
- 2020: plug-in capability standard in about 10% of all new vehicles^{37, 38, 39}
- 2025: vehicles in part actively controlled by roadside infrastructure⁴⁰
- 2035: still more than 50% of all new vehicles have combustion engine⁴¹

Possible Trends (likely)

- 2020: carsharing membership increases 3% of all people who use a car⁴²
- 2030: electric vehicles more than 20% of all new cars³⁷
- 2030: electric systems replacing all mechanic chassis systems in new vehicles⁴³

Plausible Trends (somewhat likely)

- 2030: fully autonomous driving, driver out of the loop^{44, 45}
- 2035: hydrogen as transportation fuel for 5% of all new vehicles³⁸

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