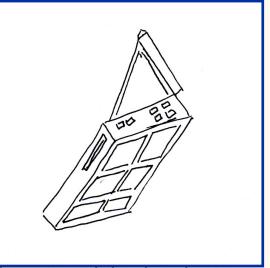
# ReThink: Customized Computing

### The ReThink model

- Sell upgradable modular computers.
- Provide a service plan with cell phone coverage, internet, and software upgrades.
- Find a market for every working computer part.
- Customize each computer to meet its user's needs.



Insert modules into laptop compartments

## What you get

- Personal consultation to design a computer for you
- Individual modules to contain your processor, memory, hard drive, CD drive, keyboard, monitor, mouse, and speakers
- Laptop frame to hold module components
- Discounts for new parts when you bring in your old ones
- Comprehensive service plan with:
  - -Software upgrades
  - -Hardware installation
  - -Cell phone coverage
  - -Internet access wherever you have cell phone coverage
  - -High-speed Internet
  - -Backup data storage on our servers

### **Environmental and social benefits**

- The majority of our material savings comes from keeping modular parts in service as long as possible. Customers can upgrade or replace broken hardware by switching out modules without buying a whole new system.
- We encourage our customers to adopt material saving improvements like the tongue electrode array.
- Take-back system allows us to reuse modules as long as they function. Older parts are matched to consumers with less intense computing needs.
- As older modules become less desirable in the developed world, they can have a second life in the bottom of the pyramid markets. We gain access to these markets using microfinance. Our initial targets are women entrepreneurs.
- When possible, we use software rather than hardware to meet consumers' evolving computing needs in order to minimize material use.



Image: Yohan Payan

## **Future technologies**

- 1-5 Years
  - -OLED screens
  - -Long-lasting LiFePO<sub>4</sub> batteries
- 5-10 Years
  - -Ultra capacitors replace batteries
  - -Tongue electrode array to replace monitors